



our Medicare Supplement¹ bonus just got bigger

Q3 Medicare Supplement sales have been impressive. To keep up the momentum, we've increased our bonus for Q4.

(see reverse for details)



1-30 policies

\$200 bonus per policy
(underwritten)

\$50 bonus per policy
(open enrollment)



31+ policies

\$300 bonus per policy
(underwritten)

\$75 bonus per policy
(open enrollment)

Extra bonuses



Bundle Dental/Vision/Hearing with Medicare Supplement to earn an additional **\$50** bonus per policy.



Birthday and anniversary sales earn a **\$50** bonus.



features and guidelines

Our Medicare Supplement plans are easy to sell

Your customers get:

- MultiDiscount² options that really add up. Includes a 7% household discount or 10% dual household discount, 10% annual pay discount, 5% activity tracker discount and more.
- Three underwriting classes for more savings.
- Access to Active&Fit Direct^{TM3} with a choice of 10,000+ fitness centers and 800+ on-demand workout videos.
- No network restrictions or referrals for specialists.
- Access to Amplifon Hearing Health Care^{®3} with discounts on over 1,200 hearing aids and fixed out-of-pocket costs.
- Guaranteed renewals and coverage that increases as Medicare deductibles and coinsurances increase.
- No waiting period or paperwork to file. Customers present their Medicare Supplement ID card and benefits are paid directly to the doctor or hospital.

Bonus campaign guidelines

- Qualifying Medicare Supplement sales include underwritten and open enrollment issued plans.
- Plans must be issued and in force for a minimum of 90 days, with premium paid, to qualify for the bonus.
- At least 15 plans must be sold from Oct. 1, 2023 through Dec. 31, 2023, to receive a bonus. Once the requirements have been met, the bonus will apply to all sales made during the bonus period.
- Dental/Vision/Hearing policies must be on the same application as the corresponding Medicare Supplement policies in order to qualify for the additional bonus.
- Once an agent sells 31 or more qualifying policies, the Tier 2 bonus amounts will apply to all qualifying policies sold within the bonus period.
- Agents must be appropriately licensed and appointed with National Health Insurance Company or American Heritage Life Insurance Company on the dates the sales are made and the bonus is paid.
- Bonus payments will be made to the same agent or agency who receive commissions for the sales of Allstate Health Solutions Medicare Supplement insurance plans.
- Bonus money will be considered taxable income and reported on recipient's FORM 1099-MISC.
- Bonuses will be paid no more than 30 days following the end of the bonus campaign.
- All usual commission and persistency rules apply.
- Allstate Health Solutions reserves the right to cancel, suspend, and/or modify the bonus campaign at any time, as well as to make the final decision on all payments.

Agent use only. Not for distribution to consumers.

¹ Applicants must be eligible to receive Medicare. Availability varies by state. | ² Discount availability and conditions vary by state. Not all discounts are available in all states. Restrictions may apply. See your state's brochure for more details. | ³ Active&Fit DirectTM and Amplifon Hearing Health Care[®] are discount programs and are not insurance.

Allstate Health Solutions is a marketing name for products underwritten by National Health Insurance Company, Integon National Insurance Company, Integon Indemnity Corporation and American Heritage Life Insurance Company.

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