



Liberty Bankers[®] with LBIG
Insurance Group | For Life



Sell Big, Win Bigger

Travel big with Liberty Bankers Insurance Group (LBIG)! Sell our **Medicare Supplement** and **Hospital Indemnity Plus** plans this year-end, and you could earn a weekend getaway of your choice **OR** a seven night cruise to Belize, Honduras, and Mexico onboard the Regal Princess, February 4-11, 2024.

Qualification Timeframe: October 1 - December 31, 2023

Here's how to qualify:

Credits Earned per One Dollar of Issued Annualized Premium:

- Medicare Supplement = 1.0 Credit
- Hospital Indemnity Plus = 2.0 Credits

	2-night Weekend Getaway of Your Choice	3-night Weekend Getaway of Your Choice	Cruise: Double Occupancy	Agent Airfare	Princess Plus	Princess Premier
Level 1: 22,500 pts.	X					
Level 2: 40,000 pts.		X				
Level 3: 55,000 pts.			X			
Level 4: 70,000 pts.			X			
Level 5: 85,000 pts.			X	X	X	
Level 6: 100,000 pts.			X	X		X

Are you on board? Contact the LBIG team to learn about other opportunities to travel big.

Trip Qualification Rules

Qualifying Business: New business Medicare Supplement (American Benefit Life or Capitol Life) or Hospital Indemnity Plus (Liberty Bankers Life) applications must be submitted and approved on or after October 1 and on or before December 31, 2023, and paid by January 5, 2024. Medicare Supplement is for underwritten Plan G or Plan N new business only. For example, you cannot replace existing American Benefit Life or Capitol Life business with a new American Benefit Life or Capitol Life policy. Incentive excludes guaranteed issued and open enrollment.

Prize: Level 1 qualifiers will earn a 2-night weekend getaway to a destination of their choice valued up to \$1,125 inclusive of airfare for the producer and hotel for two nights. Level 2 qualifiers will earn a 3-night weekend getaway to a destination of their choice valued up to \$1,875 inclusive of airfare for the producer and hotel for three nights. Level 1 and Level 2 prize must be redeemed through Journey House Travel at least 21-days prior to travel. Level 3, Level 4, Level 5, and Level 6 qualifiers will earn an 8-day/7-night Western Caribbean cruise for the agent and guest. Trip includes a double-occupancy ocean view balcony room, airport transfers, and meals for two people, age 18 or older. Level 4 qualifiers will receive the base package and airfare for the agent. Level 5 qualifiers will receive the base package, airfare for the agent, and the Princess Plus cruise package. Level 6 agents will receive the base package, airfare for the agent, and the Princess Premier cruise package. Cruise must be taken by qualifier and a guest on February 4-11, 2024. Guest is responsible for their airfare.

2024 Agent Incentive Trip: Points earned from 10/1/2023 – 12/31/2023 will only count toward the “Travel BIG” Year-End Incentive OR the 2024 Agent Incentive Trip to Atelier Resort in Playa Mujeres, Mexico. Producer must select their prize by January 5, 2024. See LBIG’s Agent Portal for details.

Important: Any deviation from the conference program is at the qualifier’s expense and subject to availability. All additional travel expenses must be paid in full by the participant prior to the conference. Liberty Bankers Insurance Group reserves the right to revise the rules governing the qualification requirements. The location, dates, and cruise ship are subject to change at Liberty Bankers Insurance Group’s sole discretion.

Princess Plus:

-
- | | | |
|--|-------------------------------------|----------------------------------|
| • Wi-Fi (1 device per guest) | • Crew appreciation | • Unlimited juice bar |
| • Premium desserts (2 per day) | • Room service delivery | • OceanNow® delivery |
| • Plus beverage package (drinks up to \$15 each) | • Two casual dining meals per guest | • Fitness classes (2 per cruise) |

Princess Premier:

- | | | |
|---|---------------------------------|--|
| • Wi-Fi (up to 4 devices per guest) | • Crew appreciation | • Unlimited juice bar |
| • Premium desserts (unlimited) | • Room service delivery | • OceanNow® delivery |
| • Photo package (unlimited digital + 3 prints) | • Medallion accessory | • Fitness classes (unlimited) |
| • Premier beverage package (drinks up to \$20 each) | • Reserved theater seating | • Princess prizes |
| | • Unlimited casual dining meals | • Two specialty dining meals per guest |

Qualifier: Agent must be an active producer, in good standing, at the time of the trip.

Non-transferable: Trip is not transferable and not redeemable for cash.

Travel documents: Must have a valid passport to attend. All Home Office decisions are final.