



CANCUN IS CALLING YOU TO QUALIFY FOR THE 2024 SALES CELEBRATION!

Celebrate your success with an all-inclusive getaway to Grand Fiesta Americana Coral Beach Cancun, a luxury resort characterized by casual elegance, nature and relaxation.

As our celebrated guest, you'll indulge in a five-day escape to one of the most privileged locations on the white sands of Punta Cancun. Shielded from the open sea by the shores of Isla Mujeres, the Grand Fiesta Americana Coral Beach Cancun offers calm, warm and swimmable waters and irresistible tropical weather.

QUALIFICATIONS

Life and supplemental health NAP*
January 1, 2023-December 31, 2023

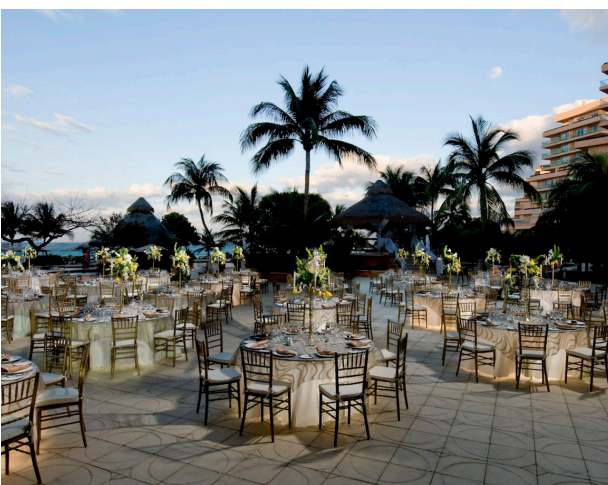
Agent	\$135,000
Agency/manager	\$500,000
Independent partner	\$1,000,000

LATE START QUALIFICATIONS

Our late-start qualifications begin the month after you're appointed, so there's plenty of time to qualify!

	JAN	FEB	MAR	APR	MAY	JUN-DEC
Agent	\$135,000	\$125,000	\$120,000	\$110,000	\$100,000	\$80,000
Agency/manager	\$500,000	\$475,000	\$450,000	\$425,000	\$400,000	\$375,000
Independent partner	\$1,000,000	\$900,000	\$800,000	\$700,000	\$600,000	\$500,000

*Production credits are not issued for annuity business.



JANUARY 22-26, 2024

Call (888) 266-6002 for full details and sales support!





2024 SALES CELEBRATION Fiesta Americana Coral Beach Cancun January 2024

OFFICIAL RULES

- Qualifiers will earn an invitation to the 2024 Washington National Sales Celebration by exceeding the minimum qualification criteria.
- This incentive applies to all applications issued and paid between January 1 and December 31, 2023.
- Partners/managers may qualify on personal NAP if they do not qualify with team NAP. Recognition is based on qualification level.
- No cash reimbursements or alternate awards will be made in lieu of attending.
- Policies written on agents' family members do not count toward convention credit.
- Qualification is nontransferable.
- Eligible products include Washington National and NTA group products. Other partner products are not included.

DEFINITIONS

Life NAP: First-year paid annualized modal premium (i.e., minimum premium).

Supplemental health NAP: First-year paid annualized modal premium minus not-takens.

Washington National reserves the right to extend, terminate or modify this incentive program at any time. Agents must be in good standing at the time of the trip, including business persistency at or equal to the national average, and must receive a written invitation to the trip. The incentive applies only to qualifying distribution partners. The value of an incentive trip for you and your guest along with any gift or prize you may receive will be treated as taxable compensation.



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WashingtonNational.com

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