

As a broker in **Texas or Illinois**, you're now eligible for Mutual of Omaha's Enhanced Broker Bonus program. With this added bonus, you'll earn \$100 cash per issued underwritten policy — **ON TOP OF** the money you'll also earn from our existing Broker Bonus program!

# **Qualifying Business**

You need a minimum of five Medicare supplement policies issued in a month. Your policies that count toward the minimum can be:

- For policies issued April 1 June 30, 2023
- Those from any state
- All plans we offer in any state
- Underwritten, open enrollment, guaranteed issue

## **Payment**

Whereas the criteria is broad to help you meet the monthly five-policy minimum, the bonus pays:

- For Plans F, G and N in Illinois and Texas
- \$100 cash per issued underwritten policy (includes internal and affiliate conversions)

#### Please note:

- Excludes all guaranteed issue and under age-65 business
- Internal and affiliate conversions on underwritten business are eligible for payment only when the original writing agent submits the application
- Policy must be in force at time payment occurs
- Payment is based on the month in which the policy took effect. See the following schedule.

For policies issued April 1 - June 30, 2023	
Policy Effective Date	Payment Period
April 2023	June 2023

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## **Eligibility**

You are eligible to earn a cash payout on Medicare supplement business you place as a producer (personal production only; individuals or agencies may not qualify based on business placed by down-line producers) for policies underwritten by Mutual of Omaha or its affiliates. Some exclusions apply.

#### Miscellaneous

- Mutual of Omaha reserves the right to change, limit or cancel any promotion, rule or award at any time and for any reason
- You must be currently contracted and actively representing Mutual of Omaha Insurance Company or its affiliate at the time of the award
- You must be in good standing with Mutual of Omaha's Regulatory Affairs at the time of the award
- No substitution for, or transfer of the award, will be allowed
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Special Agents' cash awards are allocated to their agency
- This promotion is void where prohibited by law

### More Reasons to Partner with Us

With Mutual of Omaha, you get:

- Household discount to further lower rates (percent and availability varies by state)
- No policy fee
- Plan N is a good option for those who are used to costsharing plans such as employers' health insurance or Medicare Advantage
- Med Supp e-App for error-free and complete applications
- Fast underwriting (10 minutes from e-App to underwriter; decision in less than three days)
- · Talk directly with your underwriter
- Marketing Credits to build your business (minimum five issued apps in a month)
- Enhanced automated underwriting for Med supp e-Applications