

Medica's 2023 Medicare Supplement Bonus Program

Medica is excited to announce a bonus program for our Medicare Supplement plans in Minnesota and Nebraska. This program begins with new business sales, submitted via Medica's Electronic Application process, for policies effective **April 1 – September 1, 2023**. You can earn:

| Minnesota | Nebraska |
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| <ul style="list-style-type: none"> • \$500 total for the first five Underwritten, active (premium paying) policies • \$200 total for the first five Open Enrollment, active (premium paying) policies | <ul style="list-style-type: none"> • \$500 total for the first five Underwritten, active (premium paying) policies |
| Eligible Plan Types: F, G, N | Eligible Plan Types: Basic, Extended Basic, Copayment Plan N |
| Applications must be submitted Electronically to qualify | Applications must be submitted Electronically to qualify |
| Maximum payout: \$700 | Maximum payout: \$500 |

Additional Qualifying Business Guidelines:

- Applicable to Medicare Supplement policy sales in Minnesota and Nebraska.
- Applicable to policies with effective dates of 4/1/23 through 9/1/23
- Must have five active (premium paying) policies, submitted via Electronic Application, to qualify
- Bonus will be paid after the fifth policy has been effective, active and paid for 60 days
- MN: Excludes Guarantee Issue and under age 65, disability business
- NE: Excludes Open Enrollment, Guarantee Issue, and under age 65, disability business
- All policies eligible for bonus must be in-force and active with premium paid at time of bonus payout
- Bonus paid/accumulates at the agent level (not agency level)
- Agent must be currently contracted, actively licensed/appointed and remain in good standing with Medica
- All decisions by Medica regarding the program and its cancellation are final
- The costs of the award will be reported to you as taxable income on IRS Form 1099
- Excludes current Medica Medicare Supplement policyholders that make plan changes during the bonus period
- All state/federal guidelines apply

More Reasons to Partner with Medica:

- No application or policy fee
- Household discounts available in Nebraska, if applicant is eligible, to further lower rates
- Copayment Plan N is good option for those who are used to cost-sharing such as employers' health insurance or Medicare Advantage plans
- Electronic Application available to assist with error-free and complete applications
- Medica also has a full Medicare portfolio of competitive Medicare Advantage and Medicare Cost plans available, that do not require underwriting, depending where your client lives

Medica is here to take care of you and your clients:

- Serving 1.5 million members
- Nonprofit insurance company serving 12 states across America
- Leader in the Medicare market
- More than \$4 billion in annual revenue
- Dedicated and knowledgeable broker experience team

Have a question? Contact your Sales Relationship Manager or the [Broker Experience team](#).