NOVEMBER 2022

Traditional Fixed

ANNUITY PRODUCT REFERENCE GUIDE

UPDATED: 11/29/2022





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- AMERICAN EQUITY INVESTMENT LIFE INSURANCE COMPANY A.M. Best Rating = A- (excellent) (888) 221-1234
- **ASPIDA** A.M. Best Rating = A- (excellent) 833-427-7498
- **COREBRIDGE LIFE** A.M. Best Rating* = A (excellent) (888) 438-6933
- AMERICAN NATIONAL INSURANCE COMPANY 3 A.M. Best Rating = A (excellent) (800) 835-5320
- ATHENE ANNUITY & LIFE ASSURANCE COMPANY A.M. Best Rating = A (excellent) (855) 428-4363, option 1
- ATLANTIC COAST LIFE INSURANCE COMPANY A.M. Best Rating = B++ (good) (844) 442-3847
- **CLEAR SPRING LIFE & ANNUITY COMPANY** A.M. Best Rating = A- (excellent) (800) 767-7749
- THE CAPITOL LIFE INSURANCE COMPANY A.M. Best Rating = A- (excellent) (800) 274-4825
- **ELCO MUTUAL: LIFE INSURANCE AND ANNUITIES** 10 A.M. Best Rating = B+ (good) (800) 321-3526
- **EQUITRUST LIFE INSURANCE COMPANY** A.M. Best Rating = B++ (good) (866) 598-3694 10
- **F&G ANNUITIES AND LIFE** 11 A.M. Best Rating = A- (good) (800)-445-6758
- 11 **GUARANTEE INCOME LIFE INSURANCE COMPANY** A.M. Best Rating = A- (excellent) (833) 444-5426
- **GLOBAL ATLANTIC FINANCIAL GROUP** 12 A.M. Best Rating = A (excellent) (866) 645-2449
- MASSMUTUAL ASCEND 12 A.M. Best Rating = A+ (superior) (800) 438-3398 x17197
- 13 LIBERTY BANKERS LIFE INSURANCE COMPANY A.M. Best Rating = A- (excellent) (800) 274-4829
- 14 LINCOLN FINANCIAL GROUP A.M. Best Rating = A+ (superior) (800) 238-6252
- **MUTUAL OF OMAHA** 14 A.M. Best Rating = A+ (superior) (800) 775-7898 x4168
- NASSAU RE COMPANY 15 A.M. Best Rating = B++ (good) 888-794-4447
- NORTH AMERICAN COMPANY FOR LIFE AND HEALTH A.M. Best Rating = A+ (superior) (877) 586-0242 x35676 15
- 16 **OCEANVIEW LIFE AND ANNUITY** A.M. Best Rating = A- (excellent) (833) 656-7455
- **OXFORD LIFE INSURANCE COMPANY** 16 A.M. Best Rating = A- (excellent) (800) 308-2318
- PACIFIC GUARDIAN LIFE INSURANCE COMPANY 17 A.M. Best Rating = A (excellent) (800) 367-5354
- SAGICOR LIFE INSURANCE COMPANY 17 A.M. Best Rating = A- (excellent) (888) $724-4267 \times 6180$
- SENTINEL SECURITY LIFE 18 A.M. Best Rating = B++ (good) (800) 247-1423
- SILAC INSURANCE COMPANY 19 A.M. Best Rating = B+ (good) (800) 352-5121
- 19 THE STANDARD LIFE A.M. Best Rating = A (excellent) (800)-378-4578









American General Life Companies



ELCO MUTUAL















Oceanview









ANNUITIES & LIFE



NASSAU RE



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Check for current state approvals.





*The most prominent independent ratings agencies continue to recognize American General Life Insurance Company in terms of insurer financial strength. For current insurer financial strength ratings, please consult our Internet Web page, www.americangeneral.com/ratings. See Advertising Disclosures for additional information.





AMERICAN E	QUITY INVEST	MENT LIFE INSURAN	CE COMPA	VY (AEI)			
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
Guarantee 5 Guarantee 6 Guarantee 7	Minimum: \$10,000 Maximum: 18-69: \$1,500,000 70-74: \$1,000,000 75-80: \$750,000 81+: \$500,000	Annually, Penalty-free withdrawal of interest credited that contract year. Systematic Withdrawal & RMD immediately	5 years (9, 8, 7, 6, 5, 0%) 6 years (9, 8, 7, 6, 5, 4, 0%) 7 years (9, 8, 7, 6, 5, 4, 3, 0%)	18-85 Q and NQ	Y	3.00% Ages 18-75 2.10% Ages 76-80 1.50% Ages 81-85	NY
GuaranteeShield 3 GuaranteeShield 5 NEW	Min: \$10,000 Maximum 18-69: \$1,500,000 70-74: \$1,000,000 75-79: \$750,000 80+: \$500,000	10% of Contract Value Annually, Starting Year 2.	3 years (9, 8, 7, 0%) 5 years (9, 8, 7, 6, 5, 0%)	18-85 Q and NQ	Y	Age 18-80: 2.25% (3 Year) Age 81-85: 1.69% (3 Year) Age 18-80: 2.25% (5 Year) Age 81-85: 1.69% (5 Year)	NY

AMERICAN NATIONAL INSURANCE COMPANY (AN	L)
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FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
Palladium MYG	\$5,000 Q&NQ	Monthly interest option. 10% free beginning yr 2. Transplant surgery waiver. Confinement Waiver. Available thru issue ages. Full account value paid at death.	3-yr (8,8,8) 4-yr (8,8,8,7) 5-yr (8,8,8,7,6) 6-yr (8,8,8,7,6,5) 7-yr (8,8,8,7,6,5,4) 8-yr(8,8,8,7,6,5,4,3,2) 9yr 8,8,8,7,6,5,4,3,2 10yr 8,8,8,7,6,5,4,3,2,1 (30 day bail out after guaranteed period)	0-90	Υ	3-yr 1.50%-0-79 .50%-80+ 4-yr 2.00%-0-79 1.00%-80+ 5-yr 2.50%-0-79 .50%-80+ 6-yr 2.50%-0-79 .50%-80+ 7-yr 2.50%-0-79 .50%-80+ 8-yr 2.50%-0-79 .50%-80+ 9-yr 2.50%-0-79 .50%-80+ 10-yr 2.50%-0-79 .50%-80+	Available in all states
Century Plus	\$5,000 Q&NQ Max - \$1,500,000	Starting in the first contract year, you can withdraw up to 10% of your annuity value as of the beginning of your annuity's contract year, without any surrender charges. You can request an amount to be withdrawn from Century Plus on a regular basis. They systematic withdrawal can be for either the earned interest only or for a specific fixed amount. Please keep in mind that when the sum of any systematic withdrawal payments and partial surrenders exceeds 10% of the contract's beginning year annuity value, a surrender charge and market value adjustment or excess interest deduction, if applicable, will be charged.	10 years (10,9,8,7,6,5,4,3,2,1) CA (9,8,7,6,5,4,3,2,1,0)	0-80	Υ	5.00%-ages 0-75 3.00%-ages 76-80	Available in all states
Diamond Citadel - 5 (2 year rate)	\$5,000-Q&NQ (Initial deposits over \$100,000 receive .10 additional basis points)	10% Penalty Free beginning year 1. Mo. interest option. Full account value paid at death. Principal Guarantee: Minimum surrender value is a return of premiums paid, less any cumulative withdrawals. The policy will now be owner driven. The death benefit will be paid only upon death of owner, not the annuitant. Please note this will affect chargebacks. In the event of a death or full surrender in the first year, and owner is over 80, there will be a 100% chargeback. Now being marketed as only Confinement and Disability. The definition of Confinement is changing from 60 days to 30 days. If the contract owner is confined for will be imposed on any surrender or withdrawal. Please note Terminal Illness is included in the disability waiver.	5 years (7,7,7,6,5)	0-85 NQ & Q	N	3.00%-Ages 0-80 2.00%-Ages 81-85	Available in all states
Diamond Citadel - 7 (2 year rate)	\$2,000Q \$5,000NQ (Initial dep. over \$100K receive .10 add. basis points.) Add. Prem \$1,000 random or \$100/mo. bank draft.	10% Penalty Free beginning year 1. Mo. interest option. Full account value paid at death. Principal Guarantee: Minimum surrender value is a return of premiums paid, less any cumulative withdrawals. The policy will now be owner driven. The death benefit will be paid only upon death of owner, not the annuitant. Please note this will affect chargebacks. In the event of a death or full surrender in the first year, and owner is over 80, there will be a 100% chargeback. Now being marketed as only Confinement and Disability. The definition of Confinement is changing from 60 days to 30 days. If the contract owner is confined for will be imposed on any surrender or withdrawal. Please note Terminal Illness is included in the disability waiver.	7 years (7,7,7,6,5,4,2)	0-85 NQ & Q	N	3.50%-Ages 0-80 2.50%-Ages 81-85 (for 1st 3 years)	Available in all states

ASPIDA (ASP)							
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
Aspida Wealthlock	Min: \$25,000 Max: \$1,000,000	Death Benefit If you are the owner/annuitant and die before the maturity date, your named beneficiaries will receive the full contract value, with no withdrawal charges or MVA applied, typically without the delay and expense associated with probate. Special rules apply if your spouse is co-owner. Free Withdrawals After the first 30 days of your contract, you can set up regular withdrawals of the interest credited to the contract value on a monthly, quarterly, semiannual, or annual basis. Beginning in the second contract year you may withdraw up to 5% of the Contract Value without any Withdrawal Changes or Market Value Adjustment (MVA). MVA Explanation Subject to exceptions, an MVA will be applied if part or all of the Contract Value is withdrawn. The MVA can be positive or negative. Minimum Distributions Required Minimum Distribution from your tax-qualified IRA available after 30 days, all other withdrawals available beginning year two. Nursing Home You can withdraw up to 100% of your annuity's contract value if you are confined to an eligible Nursing Home. This benefit is available if you are confined for at least 90 consecutive days any time after the your first Contract Anniversary and meet eligibility requirements. No Withdrawal Charge or MVA will be applied if you qualify for this benefit. To receive the Nursing Home Waiver, you cannot be confined on the Contract Effective Date. Terminal Illness You can withdraw up to 100% of your annuity's contract value if you are diagnosed with a terminal illness that is expected to result in death within one year and meet eligibility requirements. No Withdrawal Charge or MVA will be applied if you qualify for this benefit. This waiver is available after your first Contract Anniversary and the initial diagnosis of terminal illness must be made after the Contract Effective Date. Effective Date.	(2 yrs.) 9.00%, 8.00% (3 yrs.) 9.00%, 8.00%, 7.00% (5 yrs.) 9.00%, 8.00%, 7.00%, 6.00%, 5.00% (7 yrs.) 9.00%, 8.00%, 7.00%, 6.00%, 5.00%, 4.00%, 3.00%	18-90	Y	2 Year: 1.00% (18-80) 0.50% (81-90) 3 Year: 1.50% (18-80) 0.75% (81+) 5 Year: 2.25% (18-80) 1.125% (81-90) 7 Year: 3.00% (18-80) 1.375% (81-90)	CA, CT, GA, ME, NY, TX, VI, WA

COREBRIDGE LIFE (AGLC) FIXED Withdrawal States Not Surrender Charges Y=Yes **Provisions** Available **PRODUCTS** Ages American Pathway^{sм} Fixed 5 Annuity Penalty-Free Withdrawal Privilege: After 30 days from contract date Extended Care Waiver: After 1st contract year, early withdrawal charge fees will be waived if the owner is confined to a qualifying insitution or extended care facility for 90 consecutive days or longer. Terminal Illness Waiver: Early withdrawal charge fees will be waived on one full or partial withdrawal upon the diagnosis of a terminal illness that will result in the death of a contract owner within one year. Available in all states. Written documentation from a qualified physician is required. Ages some varations \$5,000 NQ 5 years 18-90 0-85: 2.00% \$2,000 Q (9,8,7,6,5)O&NO Death Benefits: If the spouse is the sole beneficiary of a deceased owner, he/she may elect to become 86-90: 1.00% (MVA is not available the new "owner" or receive a disttibution in NY) Optional Return of Premium Guarantee: The annuity may be returned at anytime for an amount equal to the single premium paid, less prior withdrawals, or the withdrawal value, whichever is greater. Adding this feature will result in a slightly lower initial interest rate than a contract without the feature would receive. American Pathway^{sм} Fixed 7 Annuity Penalty-Free Withdrawal Privilege: After 30 days from contract date Extended Care Waiver: After 1st contract year, early withdrawal charge fees will be waived if the owner is confined to a qualifying insitution or extended care facility for 90 consecutive days or longer. Terminal Illness Waiver: Early withdrawal charge fees will be waived on one full or partial withdrawal upon the diagnosis of a terminal illness that will result in the death of a contract owner within one year. Available in all states. Written documentation from a qualified physician is required. some varations Ages \$5,000 NQ 7 years 18-90 0-85: 2.50% \$2,000 Q ORNO (9,8,7,6,5,4,2)Death Benefits: If the spouse is the sole beneficiary of a deceased owner, he/she may elect to become 86-90: 1.25% (MVA is not available the new "owner" or receive a disttibution in NY) Optional Return of Premium Guarantee: The annuity may be returned at anytime for an amount equal to the single premium paid, less prior withdrawals, or the withdrawal value, whichever is greater. Adding this feature will result in a slightly lower initial interest rate than a contract without the feature would receive. American Pathway^{sм} Penalty-Free Withdrawal Privilege: After Year 1, 15% free withdrawals. After 30 days from contract date VisionMYG 10 years Death Benefits: If the spouse is the sole beneficiary of a deceased owner, he/she may elect to become 4 year - 1.50% (8,8,8,7,6,5,4,3,2,1) NY the new "owner" or receive a disttibution 5 year - 2.00% 18-85 \$10,000 Q&NQ 6 year - 2.00% (SolutionsMYG product In New York Q&NQ Early Withdrawal Charge Waiver: After the first contract year, withdrawal charge fees will be waived if 7 year - 2.50% available in NY) 7 Years the owner cannot perform two or more of the six defined activities of daily living (bathing, continence, 10 year - 2.50% (7,6,5,4,3,2,1)dressing, eating, toileting, and transferring) for at least 90 consecutive days. Written certification by a licensed healthcare practitioner is required.



ATHENE ANNU	ITY & LIF	E ASSURANCE COMPAN	(ALA)				
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States ONLY Available in
MaxRate: Multi-Year Fixed Strategy	\$10,000 Q&NQ Additional Premium \$1,000 per payment	Free Withdrawal - Equal to the Multi-Year Fixed Strategy rate multiplied by the accumulated Value (as of the most recent Contract Anniversary) beginning in the first contract year. Required Minimum Distribution (RMDs) - Considered part of your annual Free Withdrawal, even if they exceed your Free Withdrawal amount. Flexible Premium! Terminal Illness Waiver and Confinement Waiver built-in (not available in all states)	3 year (10,10,10) 5 year (10,10,10,10,10) 7 year (10,10,10,10,10, 10,10)	0-85 (3 year) 0-83 (5 year) 0-83 (7 year)	Y	Age 0-70 3 Year 1.30% 5 Year 2.00% 7 Year 2.50% 71-75 1.30% 2.00% 2.50% 76-80 90% 1.80% 2.25% 81+ .40% 1.10% 1.30%	AL, AZ, AR, CO, DC, FL, GA, IL, IN, IA, KS, KY, LA, ME, MA, MI, MS, MT, NE, NH, NM, NC, ND, RI, SD, TN, VT, VA, WV, WI & WY
MaxRate: 1-Year Fixed (additional premium)	\$10,000 Q&NQ Additional Premium \$1,000 per payment	Free Withdrawal - Equal to the Multi-Year Fixed Strategy rate multiplied by the accumulated Value (as of the most recent Contract Anniversary) beginning in the first contract year. Required Minimum Distribution (RMDs) - Considered part of your annual Free Withdrawal, even if they exceed your Free Withdrawal amount. Flexible Premium! Terminal Illness Waiver and Confinement Waiver built-in (not available in all states)	3 year (10,10,10) 5 year (10,10,10,10,10) 7 year (10,10,10,10,10,10,10)	0-85 (3 year) 0-83 (5 year) 0-83 (7 year)	N	Age 0-70 3 Year 1.30% 5 Year 2.00% 7 Year 2.50% 71-75 1.30% 2.00% 2.50% 76-80 .90% 1.80% 2.25% 81+ .40% 1.10% 1.30% *Commissions paid on first year premiums only.	AL, AZ, AR, CO, DC, FL, GA, IL, IN, IA, KS, KY, LA, ME, MA, MI, MS, MT, NE, NH, NM, NC, ND, RI, SD, TN, VT, VA, WV, WI & WY
MaxRate: Multi-Year Fixed Strategy	\$10,000 Q&NQ Additional Premium \$1,000 per payment	Free Withdrawal - Equal to the Multi-Year Fixed Strategy rate multiplied by the accumulated Value (as of the most recent Contract Anniversary) beginning in the first contract year. Required Minimum Distribution (RMDs) - Considered part of your annual Free Withdrawal, even if they exceed your Free Withdrawal amount. Flexible Premium! Terminal Illness Waiver and Confinement Waiver built-in (not available in all states)	3 year (10,10,10) 5 year (10,10,10,10,10) 7 year (10,10,10,10,10,10,10)	0-85 (3 year) 0-83 (5 year) 0-83 (7 year)	Y	Age 0-70 3 Year 1.30% 5 Year 2.00% 7 Year 2.50% 71-75 1.30% 2.00% 2.50% 76-80 .90% 1.80% 2.25% 81+ .40% 1.10% 1.30%	AK, CA, CT, DE, HI, ID, MD, MN, MO, NV, NJ, OH, OK, OR, PA, SC, TX, UT, WA
MaxRate: 1-Year Fixed (additional premium)	\$10,000 Q&NQ Additional Premium \$1,000 per payment	Free Withdrawal - Equal to the Multi-Year Fixed Strategy rate multiplied by the accumulated Value (as of the most recent Contract Anniversary) beginning in the first contract year. Required Minimum Distribution (RMDs) - Considered part of your annual Free Withdrawal, even if they exceed your Free Withdrawal amount. Flexible Premium! Terminal Illness Waiver and Confinement Waiver built-in (not available in all states)	3 year (10,10,10) 5 year (10,10,10,10,10) 7 year (10,10,10,10,10,10,10)	0-85 (3 year) 0-83 (5 year) 0-83 (7 year)	Y	Age 0-70 3 Year 1.30% 5 Year 2.00% 7 Year 2.50% 71-75 1.30% 2.00% 2.50% 76-80 .90% 1.80% 2.25% 81+ .40% 1.10% 1.30% *Commissions paid on first year premiums only.	AK, CA, CT, DE, HI, ID, MD, MN, MO, NV, NJ, OH, OK, OR, PA, SC, TX, UT, WA



ATLANTIC CO	ATLANTIC COAST LIFE INSURANCE COMPANY (ACL)										
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Avail- able				
Safe Harbor NEW Death Benefit Feature - 0.25% interest reduction	Minimum Premium: \$5,000 Maximum Premium: \$1,000,000	A surrender charge applies to all withdrawals during a contract term unless a rider is selected. The surrender charge amount is a percentage of the amount withdrawn.	5-Year 9% 8% 7% 6% 5% 6-Year 9% 8% 7% 6% 5% 5% 7-Year 9% 8% 7% 6% 5% 5% 5% 10-Year 9% 8% 7% 6% 5% 5% 5% 5% 20-Year 9% 8% 7% 6% 5% 5% 5% 5% 5% 5%	0 to 85: 5, 6, 7 and 10 year guarantee period 0 to 75: 20 year guarantee period	Y	Years 5-6 0-80: 2.15% 81-90: 1.15% Year 7+10 0-80: 2.40% 81-90: 1.30% Year 20 0-75: 2.90%	AK, CA, CT, ID, ME, MI, NM NH, NJ, NY, PA, WA, WI				
Preferred 10% Free Withdrawal - 0.15% interest reduction Death Benefit Feature - 0.25% interest reduction Accumulated Interest Withdrawal - 0.05% interest reduction	Minimum Premium: \$5,000 Maximum Premium: \$1,000,000	A surrender charge applies to all withdrawals during a contract term unless a rider is selected. The surrender charge amount is a percentage of the amount withdrawn.	5-Year 9% 8% 7% 6% 5% 6-Year 9% 8% 7% 6% 5% 5% 7-Year 9% 8% 7% 6% 5% 5% 5% 10-Year 9% 8% 7% 6% 5% 5% 5% 5% 20-Year 9% 8% 7% 6% 5% 5% 5% 5% 5% 5%	0 to 85: 5, 6, 7 and 10 year guarantee period 0 to 75: 20 year guarantee period	Y	Years 5-6 0-80: 2.15% 81-90: 1.15% Year 7+10 0-80: 2.40% 81-90: 1.30% Year 20 0-75: 2.90%	AK, CA, CT, ID, ME, MI, NM NH, NJ, NY, PA, WA, WI				

CLEAR SPI	RING LI	FE & ANNUITY COMPA	NY (GLA)									
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges	Issue Ages	MVA Y=Yes N=No			Со	mmission			States Not Available
Preserve MYG			10 Years (7,6,5,4,3,2,1,1,1,0.75)				Product	Ages	Comm	Renewal		
(Low Band		Free Withdrawals: One withdrawal per policy year equal to 10% of the previous anniversay account value in Year 2 and	(7,0,5,4,3,2,1,1,1,0.73) 9 Years (7,6,5,4,3,2,1,1,1)					0-80	1.00%	0.50%		
under \$250,000)		later. RMD's allowed in all years (with chargebacks in Year 1) Systematic Withdrawals: Yes, (Allowed in year 1 by company	8 Years (7,6,5,4,3,2,1,1)				3 Year	81-85	0.75%	0.38%		
(High Band \$250,000+)		practice)monthly interest as earned or automatic RMD for qualified plans. Death Benefit: Full account value at death.	7 Years (7,6,5,4,3,2,1)					86-90	0.50%	0.25%		
		Surrender Charges waived, No MVA applied. Chargebacks:	6 Years (7,6,5,4,3,2)					0-80	1.75%	0.88%		
≥NEW ≤		Yes, 100% on any withdrawal or death within 1st contract year. Annuitization: Can annuitize at any time Surrender	5 Years (7,6,5,4,3)				4 Year	81-85	1.31%	0.66%		
		charges are waived upon Annuitization for a minimum of 10 years or for 5 years after the initial guarantee period.	4 Years (7,6,5,4)					86-90	0.88%	0.44%		
		, , ,	3 Years (7,6,5)	_				0-80	2.50%	1.25%		
ProOption MYG							5 Year	81-85	1.88%	0.94%		
								86-90	1.25%	0.63%		
		Interest Rate Step Up: Interest Rates are guaranteed to						0-80	2.50%	1.25%		1
		increase during the first guaranteed period. Renewal periods					6 Year	81-85	1.88%	0.94%	_	
		will have a level rate for the entire period. Return of Premium Guarantee: The contract contains a rider		0-90	Y			86-90	1.25%	0.63%		1
>NEW <	\$5,000-Q \$10,000-NQ	which guarantees the client will receive no less than their		(Issue ages 0-85 in	No MVA in			0-80	2.50%	1.25%	4	NY
	ψ10,000 NQ	premium if surrendered during the deferral period. Any withdrawal, including interest and RMDs, are considered		IN & OK	DE, MO, OR, PA, WA		7 Year	81-85	1.88%	0.94%		
		a reduction to premiums paid. Free Withdrawals: One withdrawal per policy year up to 10% of the previous		only)				86-90	1.25%	0.63%	_	
		anniversary account value in Year 2 and later. RMD's allowed in all years (with chargebacks in Year 1). Systematic	10 Years (7,6,5,4,3,2,1,1,1,0.75)					0-80	2.50%	1.25%	_	
		Withdrawals: Monthly interest as earned or automatic	7,0,3,4,3,2,1,1,1,0.79) 7 Years (7,6,5,4,3,2,1)				8 Year	81-85	1.88%	0.94%	_	
		RMD for qualified plans. Death Benefit: Full account value at death. (Surrender Charges waived. No MVA applied).	5 Years (7,6,5,4,3)					86-90	1.25%	0.63%	_	
		Chargebacks: 100% on any withdrawal or death within 1st contract year and 50% on withdrawals (except RMDs) in	(1,0,0,4,0)					0-80	2.50%	1.25%	_	
		the 2nd year. Annuitization: Annuitize at any time. Surrender					9 Year	81-85	1.88%	0.94%		
		Charges are waived upon Annuitization for a minimum of 10 years, or 5 years after the initial guarantee period.						86-90	1.25%	0.63%	_	
		Renewability: At the end of the initial guarantee term there is a 30 day window to withdraw funds before the contract will						0-80	3.00%	1.50%	_	
		renew at a new rate for another term. Surrender Charges and MVA will restart. Not applicable in DE, MO, OR, PA, or					10 Year	81-85	2.25%	1.13%	4	
		WA			l —			86-90	1.50%	0.75%		
								DE (No	MVA)			
					Produc	t	Ages	Comm	Product	Ages	Comm	
							0-80	1.00%		0-80	1.50%	
					3 Year		81-85	0.75%	4 Year	81-85	1.15%	
							86-90	0.50%		86-90	0.75%	ļ
							0-80	2.00%		0-80	2.00%	
					5 Year		81-85	1.50%	6 Year	81-85	1.50%	
							86-90	1.00%		86-90	1.00%	
							0-80	2.00%	Ļ	0-80	2.50%	ļ
					7 Year		81-85	1.50%	8 Year	81-85	1.50%	ļ
						_	86-90	1.00%		86-90	1.00%	ļ
							0-80	2.50%		0-80	2.50%	ļ
					9 Year		81-85	1.50%	10 Year	81-85	1.90%	ļ
							86-90	1.00%		86-90	1.25%	_

THE CAPIT	OL LI	FE INSURANCE COMPANY (CAP)					
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	In these states ONLY
Bankers - 3 (3 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	3 years (8,7,6)	0-90 Q & NQ 0-85 in OK	Y	2.00% ages 0-80 1.00% ages 81-95 100% new commission on internal exchanges!!!	AL, DC, HI, MA, ME, MI, MO, TX, VT
Bankers -5 (5 year rate)	\$10,000 Q & NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8,7,6,5,4)	0-90 Q & NQ 0-85 in OK	Y	3.25% ages 0-80 1.50% ages 81-90 100% new commission on internal exchanges!!!	AK, AL, DC, HI, MA, ME, MI, MO, TX, VT
Bankers - 5 Premier Plus (5 year rate)	\$10,000 Q & NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8.1,7.3,6.4,5.5,4.5)	0-90 Q & NQ 0-85 in OK	Y	2.00% ages 0-80 0.40% ages 81-90 100% new commission on internal exchanges!!!	AK, AL, DC, HI, MA, ME, MI, MO, TX, VT
Bankers - 5 Premier (5 Year Rate)	\$10,000	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8,7,6,5.5,4.5)	0-90 Q&NQ 0-85 in OK	Y	0-80 - 2.00% 81-9040% 100% new commission on internal exchanges!!!	AK, AL, DC, HI, ME, MI, MO, TX, VT
Bankers - 7 (7 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	7 years 0-55 (12,11,10,8,6,4,2) 56 plus (8,7,6,5,4.5,3.5,2.5)	0-85 Q&NQ	Y	0-80 - 4.00% 81-85 - 2.00% 100% new commission on internal exchanges!!!	AK, AL, DC, HI, ME, MI, MO, TX, VT
Bankers - 7 Premier (7 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	7 years (0-55) (12.4,11.5,10.5,8.5,6.5,5.5,4.5) (56+) (8.1,7.1,6.1,5.1,4.5,3.5,2.5)	0-85 Q&NQ	Y	2.15% - 0-80 0.45% - 81-85 100% new commission on internal exchanges!!!	AK, DC, HI, MA, ME, MI, MO, TX, VT
Bankers Elite - 3 (3 Year Rate)	\$10,000 Q&NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver.	3 years (7.9,7,6.2)	0-90 Q & NQ (0-80 in FL)	Y	2.00% ages 0-90 100% new commission on internal exchanges!!!	AK, AL, DC, HI, MA, ME, MI, MO, TX, VT
Bankers Elite - 5 (5 Year Rate)	\$10,000 Q & NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver.	5 years (7.9,7,6.2,5.3,4.4)	0-90 Q & NQ (0-80 in FL)	Y	2.25% ages 0-90 100% new commission on internal exchanges!!!	AK, AL, DC, HI, MA, ME, MI, MO, TX, VT
Bankers Elite - 7 (7 Year Rate)	\$10,000 Q & NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver.	7 years (7.9,7,6.2,5.3,4.4,3.5,2.7)	0-85 Q & NQ (0-75 in FL)	Y	2.50% ages 0-85 100% new commission on internal exchanges!!!	AK, AL, DC, HI, MA, ME, MI, MO, TX, VT

^{*}All Liberty Bankers products may not be annuitized without surrender charge until contract maturity.

(For Agent Use Only) Rates and Commissions subject to change. Check for current state approvals. Not intended for soliciting annuity sales from the public.

ELCO MU	ELCO MUTUAL: LIFE INSURANCE AND ANNUITIES											
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Available					
Guardian Eagle	Minimum: \$10,000 Funds can only be addded within the first 90 days. Per Family (1-5 Yr): \$500,000 Per Family (10 Yr): \$1,000,000	Liquidity Options Interest: Free after 30 days. Free Withdrawal: 15% of the principal once per contract year beginning in the second contract year Continuation Option: The one and two-year contracts offer a 30-day window to continue the contract at a designated rate, while assuming the five-year withdrawal schedule, at the end of the initial term. During this window, clients can also withdrawal the funds or transfer them into a new contract. The continuation rate on the 1-year is 1.00% APY and the 2-year is 1.75% APY.	1 Year 5%, 0% 2 Year 5%, 4%, 0% 4 Year 5%, 4%, 3%, 2%, 0% 5 Year 5%, 4%, 3%, 2%, 1%, 0% 10 Year 9%, 8%, 7%, 6%, 5%, 4%, 3%, 2%, 1%, 0%	1-5 Year: Age 90 10 Year: Age 85	Y	1 Year: 0.50% 2 Year: 0.50% 4 Year: 2.00% (18-80), 1.00% (81-90) 5 Year: 2.00% (18-80), 1.00% (81-90) 10 Year: 3.00% (18-80), 2.00% (81-90)	AK, AL, AR, AZ, CA, CO, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MD, ME,MI, MN, MO, MS, MT, NC, ND, NE, NM, NV, OH, OK, OR, PA, SC, SD, TN, TX, UT, VA, WA, WI, WV, & WY					

EQUITRUS	EQUITRUST LIFE INSURANCE COMPANY (ETL) MUST COMPLETE PRODUCT TRAINING BEFORE SUBMITTING BUSINESS TO EQUITRUST											
MULTI-YEAR PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available					
Certainty Select (with optional rider)	\$10,000 Q&NQ	30-day window: During the 30 days prior to the end of the guarantee period, the following options are available: Renew for the same guarantee period and surrender charge schedule. Take a partial withdrawal without Surrender Charges or MVA. Annutitze the contract for at least a 10-year period or life. Annutitz ation availability may vary by state. Nursing Home Waiver: Available through applicant age 80. There is no charge for this rider. After the first contract year, requires nursing home confinement of Owner for 90 days. Not available in MA. Rate Hold: If the initial premium is not received with the application but is received with in 60 days, the contract will be credited with the higher of the credited rate on the date of receipt of the application and the credited rate for new issues on the date the premium is received. Base Contract Free Withdrawals: Cumulative interest earned may be withdrawn at anytime without surrender charge or MVA, either systematically or as a single withdrawal. Single withdrawals can be requested at any time, but must be at least \$250 per request. Systematic withdrawals are available monthly, quarterly, semiannually or annually, and must be taken EFT. Base Contract Death Benefit: Upon death of first Owner, Accumulation Value. *Effective February 5, a re-filled version of Certainty select will be offered in six states: IA, MN, OK, OR, TX, UT, and WA. The new contract is form series ICC13-ET-MYG-2000(07-13), and has variations from the original Certainty Select product filing. For these six states, the following variations exist: (Surr Charges: 9%,8%,7%,6.5%,5.5%,4.5%,3.5%,2.5%,1.5%,0.5% (surr charge period matches guarantee period) Base Contract only.	Base Contract: (3 Yr) 10,10,9 (5 Yr) 10,10,9,8,8 (6 Yr) 10,10,9,9,8,8,7,7 (10 Yr) 10,10,9,9,8,8,7,7,6,5 (9 Years: CA Only: 8,3,7,4,6,5,5,6,4,7,3,8,2,9,1,9,0,9)	0-90 Q&NQ (age last birthday) No MVA in OK	Y	3 year ONLY!!! 2.00% (ages 0-80) 1.50% (ages 81-90) 3.00% - year 1 (ages 0-80) 2.25% - year 1 (ages 81-90)	NY					
Choice Four GREAT	\$10,000 Q&NQ (\$2,000 Additional Deposits in Year 1)	By current company practice, the accum value is available for annuitization after the 5th year if a minimum payout of 5 years of life is elected. Available through issue age 80. There is no charge for this rider. After the first contract year, nursing home confinement of Owner for 90 days. Not available in MA. Base contract surr charge: Based on a % of the accum value. Applied to partial withdrawals in excess of the free withdrawal amt. Base contract free withdrawals: interest earned in previous 12 months may be withdrawn at anytime w/o surr charge or MVA. Liquidity option: a lower interest rate will apply. During 1st contract yr up to 10% of accum value on previous contract anniversary may be withdrawn each contract yr w/o surr charge or MVA. If both MVA & Liquidity options are selected, the contract is issued with a 6-yr surr charge schedule.	Base Contract: (9 Yr) (12,11,10,9,8,7,6,4,2) FL ONLY: (10,10,10,9,8,7,6,4,2) NV & OH ONLY: (9,8,7,6.5,5.5,4.5,3.5,2.5,1.5) Liquidity Option: (6 Yr) (12,11,10,9,8,7) FL ONLY: (10,10,10,9,8,7) NV & OH ONLY:(9,8,7,6.5,5.5,4.5)	0-85 Q&NQ (age last birthday)	Y	5.50% year 1 Ages 0-80 4.125% year 1 Ages 81-85	NY					

F&G ANNUIT	IES AN	ID LIFE (FGA)					
MULTI-YEAR PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
FG Guarantee- Platinum	Minimum \$20,000 Maximum \$1,000,000	Two automatic payment options for payment of either a specific amount or interest only on a repetitive basis. Minimum payment per mode is \$100. Frequency: monthly, quarterly, semiannual or annual. Withdrawals are free from surrender charges and MVA if limited to accumulated interest.	9%, 8%, 7%, 6%, 5%, 4%, 3% The surrender charge will be 9% in the first year decreasing throughout each rate guarantee period by 1% each contract year. Upon renewal into a new rate guarantee period, surrender charges will reset to 9%, and will follow the identical decreasing pattern through each subsequent guarantee period. 1 For the following states, surrender charges and MVA continue to decline over 10 years and do not begin at 9%: CA, CT, NC, NJ, OK, VT	0-90	Y N/A in MA	3 Year Age 0-79: 1.5% Age 80-90: 0.75% 5 Year Age 0-79: 2% Age 80-90: 1% 7 Year Age 0-79: 2.25% Age 80-90: 1.125%	MT, NY, PR

GUARAN	TEE INCOME LIF	E INSURANCE COMPANY (GI	LICO)				
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA	Commission	States Not Available
Guaranty Rate Lock	Non-Qualified, IRA, Roth IRA:	Free Partial Withdrawals- up to 5% of prior anniversary accumulation value or RMD, starting in year 2, \$250 Minimum Systematic Withdrawals- Free Partial or RMD available in monthly, quarterly, semi-annual or annual payments Terminal Illness & Nursing Home Confinement Waiver of Surrender Charges & MVA- Surrender Charges and MVAs are waived for a Full or Partial Surrender if qualifications are met. Issue age max is 75 to include Nursing Home waiver. Death benefit equals Full Accumulation Value Before Annuitization. Maturity ages is 110. Guaranteed minimum interest rate is 0.50%.	0 - 100 (3 - 5 year surrender periods) 0 - 90 (6 - 10 year surrender periods)	0-85	A market value adjustment is applied only during the surrender charge period to full surrenders and any partial surrender in excess of the Free Partial Surrender available. A market value adjustment is not applied to the Death Benefit or to any applicable Free Partial Surrender Amount.	3 Yr: 1.85% (0-74), 1.25% (75+) 4 Yr: 2.25% (0-74), 1.13% (75+) 5 Yr: 2.75% (0-74), 1.50% (75+) 6 Yr: 2.75% (0-74), 1.50% (75+) 7 Yr: 3% (0-74), 1.50% (75+)	NY

GLOBAL	ATLAN	TIC FINANCIAL GROUP (FTA)					
MULTI-YEAR PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
SecureFore - (3 Year)	Min: \$10,000 Max: \$1,000,000 (ages 81-85: \$500,000)	 10% of the beginning-of-year contract value after the first contract year can be withdrawn each year without incurring withdrawal charges, expect in any year where full surrender occurs, 1, 2 Withdrawal charges will be waived due to qualified nursing home confinement or terminal illness, 3 Systematic withdrawals may be specified by doller amount, percentage of the contract value, or choice of payout frequency. 	3 Year (8, 8, 7)	0-85	N	Ages: 0-80: 1.80% 81-85: 0.90%	NY
SecureFore - (5 Year)	Min: \$10,000 Max: \$1,000,000 (ages 81-85: \$500,000)	 10% of the beginning-of-year contract value after the first contract year can be withdrawn each year without incurring withdrawal charges, expect in any year where full surrender occurs, 1, 2 Withdrawal charges will be waived due to qualified nursing home confinement or terminal illness, 3 Systematic withdrawals may be specified by doller amount, percentage of the contract value, or choice of payout frequency. 	5 Year (8, 8, 7, 6, 5)	0-85	N	Ages: 0-80: 2.50% 81-85: 1.25%	NY

MASSMUTU	JAL ASCI	END (GAA)					
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available
Secure Gain - 3	Minimum \$10,000 Maximum: \$1,000,000 for ages 0-85 \$500,000 for ages 86+ without prior Home Office approval	Six-Year declining early wihdrawal charge schedule starting at 9%. Early withdrawal charges will not apply to surrenders during the last 30 days of the initial three-year term. The following amounts may be withdrawn without deduction of an MVA or early withdrawal charge -First contract year up to 10% of the purchase payment -Subsequent contract years up to 10% of the account value as of the most recent contract anniversary Early withdrawal charges and MVAs will not apply to surrenders that occur in the last 30 days of the initial three-year term.	3 years (9,8,7)	Q: 0-89 NQ: 0-89 Inherited IRA: 0-75 Inherited NQ: 0-75	Υ	Issue Ages	HI, NY
Secure Gain - 5	Minimum \$10,000 Maximum: \$1,000,000 for ages 0-85 \$500,000 for ages 86+ without prior Home Office approval	Extended Care Waiver & LTC rider available thru issue ages. Terminal Illness Waiver available thru issue ages. Annuitization for account value: After the first contract anniversary, the account valuemay be used for income payout periods of five years or longer. Lifetime payouts (other single or joint) are also available. A spouse who is the sole surviving beneficiary may elect to become the successor owner. Full account value at death. 10% in 1st year interest income available after 1 year.	5 years (9,8,7,6,5)	Q: 0-89 NQ: 0-89 Inherited IRA: 0-75 Inherited NQ: 0-75	Y (Non-MVA in IN,MD, OH,VA)	Issue Ages Commission Rate by Trail Option	NY
Secure Gain - 7	Minimum \$10,000 Maximum: \$1,000,000 for ages 0-85	Extended Care Waiver & LTC rider available thru issue ages. Terminal Illness Waiver available thru issue ages. Annuitization for account value: After the first contract anniversary, the account valuemay be used for income payout periods of five years or longer. Lifetime payouts (other single or joint) are also available. A spouse who is the sole surviving beneficiary may elect to become the successor owner. Full account value at death. 10% in 1st year interest income available after 1 year.	7 years (9,8,7,6,5,4,3)	Q: 0-85 NQ: 0-85 Inherited IRA: 0-75 Inherited NQ: 0-75	Y (Non-MVA in IN,MD, OH,VA)	Issue Ages Commission Rate by Trail Option	NY

LIBERTY I	BANKE	ERS LIFE INSURANCE COMPANY (LBL	_)				
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States NOT Available
Liberty Choice	\$5,000 (\$100 month additions) Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. A 10% IRS penalty may apply on amounts withdrawn before the owner reaches age 59½ Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8,7,6,5,4)	0-90 Q & NQ (85-OK)	Y	4.00% ages 0-80 2.00% ages 81-90	AL, HI, NY
Liberty Select	\$5,000 (\$100 month additions) Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. A 10% IRS penalty may apply on amounts withdrawn before the owner reaches age 59 ^{1/2} Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	7 years ages 0-55 (12,11,10,8,6,5,4,2) ages 56+ (8,7,6,5,4,3,2)	0-85 Q & NQ	Y	5.50% ages 0-80 2.50% ages 81-90	AL, HI, NY
Bankers - 3 (3 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	3 years (8,7,6)	0-90 Q & NQ 0-85 in OK	Y	2.00% ages 0-80 1.00% ages 81-95 100% new commission on internal exchanges!!!	AL, NY
Bankers -5 (5 year rate)	\$10,000 Q & NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8,7,6,5,4)	0-90 Q & NQ 0-85 in OK	Y	3.25% ages 0-80 1.50% ages 81-90 100% new commission on internal exchanges!!!	AL, NY
Bankers - 5 Premier Plus (5 year rate)	\$10,000 Q & NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8.1,7.3,6.4,5.5,4.5)	0-90 Q & NQ 0-85 in OK	Y	2.00% ages 0-80 0.40% ages 81-90 100% new commission on internal exchanges!!!	AL, DE, NY
Bankers - 5 Premier (5 Year Rate)	\$10,000	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	5 years (8,7,6,5.5,4.5)	0-90 Q&NQ 0-85 in OK	Y	0-80 - 2.00% 81-9040% 100% new commission on internal exchanges!!!	AL, DE, NY
Bankers - 7 (7 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	7 years 0-55 (12,11,10,8,6,4,2) 56 plus (8,7,6,5,4.5,3.5,2.5)	0-85 Q&NQ	Y	0-80 - 4.00% 81-85 - 2.00% 100% new commission on internal exchanges!!!	AL, DE, ID, NY
Bankers - 7 Premier (7 Year Rate)	\$10,000 Q&NQ	Accumulated interest twice per yr or monthly if interest is over \$100.00. Death benefit is full accumulation value. Nursing home benefit and disability available after yr 1 on NQ money and you can withdraw 50% of your accumulated value if you are confined or disabled for 90 consecutive days. Available thru issue ages.	7 years (0-55) (12.4,11.5,10.5,8.5,6.5,5.5,4.5) (56+) (8.1,7.1,6.1,5.1,4.5,3.5,2.5)	0-85 Q&NQ	Y	2.15% - 0-80 0.45% - 81-85 100% new commission on internal exchanges!!!	AL, AK, DC, DE, IA, ID, NM, NY
Bankers Elite - 3 (3 Year Rate)	\$10,000 Q&NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver. Not RMD Friendly	3 years (7.9,7,6.2)	0-90 Q & NQ (75 in CA & FL)	Y	2.00% ages 0-90 100% new commission on internal exchanges!!!	AL, DE, NY
Bankers Elite - 5 (5 Year Rate)	\$10,000 Q & NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver. Not RMD Friendly	5 years (7.9,7,6.2,5.3,4.4)	0-90 Q & NQ (75 in CA & FL)	Y	2.25% ages 0-90 100% new commission on internal exchanges!!!	AL, DE, NY
Bankers Elite - 7 (7 Year Rate)	\$10,000 Q & NQ	No penalty free withdrawals during surr charge period; thereafter. Death Benefit - surr value. Surviving spouses may elect to continue the policy as their own and avoid surr charges. Non spousal beneficiaries may reduce or avoid charges by deferring payment or taking periodic income. For at least 5 year. No nursing home & disability waiver. Not RMD Friendly	7 years (7.9,7,6.2,5.3,4.4,3.5,2.7)	0-85 Q & NQ (70 in CA & FL)	Y	2.50% ages 0-85 100% new commission on internal exchanges!!!	AL, DE, NY

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LINCOLN	FINAN	CIAL GROUP (LFA)					
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages MVA Y=Yes Commission N=No		Commission	States Not Available
Lincoln MYGuarantee SM Plus	\$10,000 NQ & Q	10% Free Partial surrender - 10% of the accum value can be withdrawn per contract year w/o incurring any surr charge or MVA Death Benefit - Should the client die before the contract is annuitized, the accum value may be distributed as a death benefit with no surr charges or MVA. Annitization allowed at the end of term or after 5th year	3 Year (7,7,6) 4 Year (7,7,6,5,4) 5 Year (7,7,6,5,4) 6 Year (7,7,6,5,4,3) 7 Year (7,7,6,5,4,3,2) 8 Year (7,7,6,5,4,3,2,0) 9 Year (7,7,6,5,4,3,2,0,0) 10 Year (7,7,6,5,4,3,2,0,0,0)	0-85	Y	5 Year 2.00% - 0-75 7-10 Year 2.50% - 0-75	CA, NY

MUTUAL O	F OMAHA	(MOA)					
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission⁵	States Not Available
Ultra Premier 5	\$25,000 (Q+NQ)	10% of accumulated policy value per year may be withdrawn without a withdrawal charge or market value adjustment. Withdrawals made before age 59 1 /2 may be subject to federal income tax penalties. \$100 minimum per month.	5 Years 9%, 9%, 8%, 7%, 6%	0-89	Y	0-75: 2.65% 76-80: 1.70% 81+: 0.75%	CA, MT, NY
Ultra Premier 7	\$25,000 (Q+NQ)	10% of accumulated policy value per year may be withdrawn without a withdrawal charge or market value adjustment. Withdrawals made before age 59 1 /2 may be subject to federal income tax penalties. \$100 minimum per month.	7 Years 9%, 9%, 8%, 7%, 6%, 5%, 4%	0-89	Y	0-75: 2.65% 76-80: 1.70% 81+: 0.75%	CA, MT, NY
Ultra Secure Plus - 5	\$5,000 Q&NQ Unlimited during 1st policy year, \$500 minimum addition, Original withdrawal charges apply, Creditied with new money rate in effect at the time of the addition	Free access to account value - 10% of accumulation policy value per year, fedral tax penalties my apply, Available in 1st contract year, \$100 minimum/month Withdrawal charge period - 30-day window prior to the end of each 5- or 7-year withdrawal period to surrender, continue or annuitize the contract. Policy holder notified 45 days prior to end of each 5 or 7 withdrawal period, 30 day window before guarantee period ends. Waiver of withdrawal charges - Long term care waiver, Unemployment, Disability, Terminal Illness, Death of spouse or minor dependent, damage to your residence, transplant surgery. Available thru issue ages. 60-day rate lock/1035 exchange and direct rollover/transfer - Rate lock period is 60 days from date of app, rate credited will be the rate at time of application. Customer statements - NQ - sent annually one month after anniversary date. Qualified - sent annuially 2nd week of January. RETURN OF PREMIUM!!!	5 Years (6,6,6,6,5)	0-89	Y	3.50% year 1 (ages 0-75) 2.50% year 1 (ages 76-80) 1.50% year 1 (ages 81-89) Re-up Commission 1.00% (ages 0-80) 0.00% (ages 81-89)	MT, NY, PR
Ultra Secure Plus - 7	\$5,000 Q&NQ Unlimited during 1st policy year, \$500 minimum addition, Original withdrawal charges apply, Creditied with new money rate in effect at the time of the addition	Free access to account value - 10% of accumulation policy value per year, fedral tax penalties my apply, Available in 1st contract year, \$100 minimum/month Withdrawal charge period - 30-day window prior to the end of each 5- or 7-year withdrawal period to surrender, continue or annuitize the contract. Policy holder notified 45 days prior to end of each 5 or 7 withdrawal period, 30 day window before guarantee period ends. Waiver of withdrawal charges - Long term care waiver, Unemployment, Disability, Terminal Illness, Death of spouse or minor dependent, damage to your residence, transplant surgery. Available thru issue ages. 60-day rate lock/1035 exchange and direct rollover/transfer - Rate lock period is 60 days from date of app, rate credited will be the rate at time of application. Customer statements - NQ - sent annually one month after anniversary date. Qualified - sent annually 2nd week of January. RETURN OF PREMIUM!!!	7 Years (6,6,6,5,4,3)	0-89	Y	3.50% year 1 (ages 0-75) 2.50% year 1 (ages 76-80) 1.50% year 1 (ages 81-89) Re-up Commission 1.00% (ages 0-80) 0.00% (ages 81-89)	MT, NY, PR

NASSAU R	RE COMPA	NY (PLA)					
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission⁵	States Not Available
MYAnnuity 5X	\$10,000 NQ & Q \$1,000,000 Max	Annual free withdrawals up to 10% are available (if elected at issue) without a surrender charge ior market value adjustment (MVA) applied Withdrawals in excess of the annual free withdrawal amount may be subject to a surrender charge prior to the end of the guarantee period and an MVA Withdrawals for the Required Minimum Distribution (RMDs) will not incur surrender charges or MVA Withdrawals of income will be subject to tax and, if prior to age 59 1/2, may be subject to a 10% IRS Penalty Withdrawn amounts will not receive the full interest credit Surrender charges and MVA will be waived upon contract owner's death or annuitization after the first contract year During 30-day window period at the end of the guarantee period, you can surrender any amount of the contract without a surrender charge and without the assessment of an MVA Nursing home and terminal illness waivers Surrender charges will also be waived if owner is admitted into a licensed nursing home, or if owner is diagnosed with a terminal illness that is expected to result in death within six months (24 months in MA). Waivers are subject to state approval and certain conditions. See contract for details	5 Years (9,8,7,6,5,0,0)	0-85	NY	Ages 0-75 - 2.00% 76-80 - 2.00% 81+ - 1.00% (Paper Apps) 0-75 - 2.10% 76-80 - 2.10% 81+ - 1.10% (eApp)	CA, MA. ME
MYAnnuity 7X	\$10,000 NQ & Q \$1,000,000 Max	Annual free withdrawals up to 10% are available (if elected at issue) without a surrender charge ior market value adjustment (MVA) applied Withdrawals in excess of the annual free withdrawal amount may be subject to a surrender charge prior to the end of the guarantee period and an MVA Withdrawals for the Required Minimum Distribution (RMDs) will not incur surrender charges or MVA Withdrawals of income will be subject to tax and, if prior to age 59 1/2, may be subject to a 10% IRS Penalty Withdrawn amounts will not receive the full interest credit Surrender charges and MVA will be waived upon contract owner's death or annuitization after the first contract year During 30-day window period at the end of the guarantee period, you can surrender any amount of the contract without a surrender charge and without the assessment of an MVA Nursing home and terminal illness waivers Surrender charges will also be waived if owner is admitted into a licensed nursing home, or if owner is diagnosed with a terminal illness that is expected to result in death within six months (24 months in MA). Waivers are subject to state approval and certain conditions. See contract for details	7 Years (9,8,7,6,5,4,3)	0-85	Y	Ages 0-75 - 2.50% 76-80 - 2.50% 81+ - 1.25% (Paper Apps) 0-75 - 2.60% 76-80 - 2.60% 81+ - 1.35% (eApp)	CA, MA, ME

NORTH AME	NORTH AMERICAN COMPANY FOR LIFE AND HEALTH (NAA)											
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges	Issue MVA Y=Yes N=No		Commission ⁵	States Not Available					
Guarantee Plus 3	Single premium; \$20,000 qualified and non-qualified. High-band rates start at \$100,000.	Beginning 2nd contract year, equal to the interest earned in the prior contract year. By current company practice, they can elect to receive interest withdrawal payments on a monthly, quarterly, semi-annual or annual basis. Called a systematic withdrawal, these scheduled payments are penalty-free but must be at least \$50 each	9.00% 8.00% 7.00% 0%	0-90	Y	0-80: 1.50% 81-85: 1.125% 86-90: 0.75%	NY					
Guarantee Plus 5	Single premium; \$20,000 qualified and non-qualified. High-band rates start at \$100,000.	Beginning 2nd contract year, equal to the interest earned in the prior contract year. By current company practice, they can elect to receive interest withdrawal payments on a monthly, quarterly, semi-annual or annual basis. Called a systematic withdrawal, these scheduled payments are penalty-free but must be at least \$50 each	9.00% 8.00% 7.00% 6.00% 5.00% 0%	0-90	Y	0-80: 2.00% 81-85: 1.5% 86-90: 1.00%	NY					
Guarantee Plus 7	Single premium; \$20,000 qualified and non-qualified. High-band rates start at \$100,000.	Beginning 2nd contract year, equal to the interest earned in the prior contract year. By current company practice, they can elect to receive interest withdrawal payments on a monthly, quarterly, semi-annual or annual basis. Called a systematic withdrawal, these scheduled payments are penalty-free but must be at least \$50 each	9.00% 8.00% 7.00% 6.00% 5.00% 4.00% 3.00% 0%	0-90	Y	0-80: 2.50% 81-85: 1.87% 86-90: 1.25%	CA, FL, DE, NY					

OCEANVIEW	/ LIFE A	ND ANNUITY (OLA)					
MULTI-YEAR PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges (Different in CA)	Issue Ages	MVA Y=Yes N=No	Commission ⁵	States Not Available
2 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	2Year: 9, 8	0-89	Y (No in CA)	2 Year MYGA 0.85% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ Automatic contract renewal commissions are paid at 50% of the original	CT, NY, VT
3 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Mini- mum withdrawal amount = \$250	3 Year: 9, 8, 7	0-89	Y (No in CA)	3 Year MYGA 1.50% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ Automatic contract renewal commissions are paid at 50% of the original	CT, NY, VT
4 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	4 Year: 9, 8, 7, 6	0-89	Y (No in CA)	4 Year MYGA 1.15% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ 100% Commissions at Renewal for the 2-, 4-, and 6-Year MYGAS	CT, NY, VT
5 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	5 Year: 9, 8, 7, 6, 5	0-89	Y (No in CA)	5 Year MYGA 2.25% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ Automatic contract renewal commissions are paid at 50% of the original	CT, NY, VT
6 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	6 Year: 9, 8, 7, 6, 5, 4	0-89	Y (No in CA)	6 Year MYGA 1.25% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ 100% Commissions at Renewal for the 2-, 4-, and 6-Year MYGAS	CT, NY, VT
7 Year MYGA	Minimum \$20,000 Higher rates with \$80,000+	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	7 Year: 9, 8, 7, 6, 5, 4, 3	0-89	Y (No in CA)	7 Year MYGA 2.75% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+ Automatic contract renewal commissions are paid at 50% of the original	CT, NY, VT
10 Year MYGA	Minimum \$20,000 Higher rates with	10% of contract value or after first year of contract anniversary without urrender charge penalty. Minimum withdrawal amount = \$250	10 Year: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1	0-89	Y (No in CA)	10 Year MYGA 2.75% Full commision through age 79 Commissions and overrides are reduced by 50% at age 80+	CT, NY, VT0

OXFORD LIFE INSURANCE COMPANY (OFXD)

mum withdrawal amount = \$250

\$80,000+

FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions¹	Surrender Charges	Issue Ages	MVA Y=Yes N=No
Multi-Select Series MYGA	18-75: \$20,000-\$1,000,000 76-80: \$20,000-\$750,000 81+: \$20,000-\$500,000	Free Withdrawals: During the first year. Systematic withdrawal of interest earned beginning in second year. Up to 10% of accumulated value. The market value adjustment is applied only during surrender/withdrawal charge period and only on amounts that exceed the penalty free withdrawal amount. Waiver of Surrender/Withdrawal Charges:* Terminal Illness Benefit Home Health Benefit Nursing Home Benefit "See policy for eligiability. Not available in all states. *Effective July 1, 2017, until further notice, commissions will be paid at the percent listed below on the following durations. Multi-Select 4 will be paid at 73% of original commission level Multi-Select 6 will be paid at 50% of original commission level Multi-Select 8 will be paid at 53% of original commission level	3 Year: 10, 9, 8 4 Year: 10, 9, 8, 7 5 Year: 10, 9, 8, 7, 6 6 Year: 10, 9, 8, 7, 6, 5 7 Year: 10, 9, 8, 7, 6, 5, 4 8 Year: 10, 9, 8, 7, 6, 5, 4, 3 9 Year: 10, 9, 8, 7, 6, 5, 4, 3, 2 10 Year: 10, 9, 8, 7, 6, 5, 4, 3, 2, 1	18-85 Q & NQ	Y

Со	mmissic		States Not
Product	Ages	Comm	Available
3 Year	18-75 76-80 81-85	1.00% 0.50% 0.38%	
4 Year	18-75 76-80 81-85	1.30% 0.55% 0.45%	
5 Year	18-75 76-80 81-85	2.50% 1.50% 1.15%	AL, MS, NY, VT, WV
6 Year	18-75 76-80 81-83 84-85	1.25% 0.75% 0.55% 0.55%	
7 Year	18-75 76-80 81 82-85	2.50% 1.50% 1.15% 1.15%	
8 Year	18-75 76-79 80 81-85	1.45% 0.90% 0.90% 0.60%	
9 Year	18-75 76-77 78-80 81-85	2.75% 1.75% 1.75% 1.20%	(16
10 Year	18-75 76-80 81-85	3.00% 2.00% 1.50%	

Automatic contract renewal commissions are paid at 50% of the original

PACIFIC GU	PACIFIC GUARDIAN LIFE INSURANCE COMPANY											
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States NOT Available					
Diamond Head MYGA NEW Guarantee Periods: 3-10 years	Minimum: \$10,000 Maximum: \$1,000,000	10% of account value may be withdrawn each year without a surrender charge. Penalty-free withdrawals are available any time after the free look period. Withdrawals in excess of the penalty-free withdrawal limit will incur surrender charges; however, the "Life Events Rider" offers an additional opportunity for a penalty free withdrawal. The minimum withdrawal requirement is \$500. Death Benefit: Beneficiaries will receive the full amount without incurring any surrender charges. If the sole Beneficiary is the surviving spouse of the Owner, the spouse may elect to continue this Policy as the new Owner.	10%, 9%, 8%, 7%, 6%, 5%, 4%, 3%, 2%, 1%	18-85	N	MYGA 3: 1.50% MYGA 4: 2.00% MYGA 5: 2.25% MYGA 6: 2.35% MYGA 7: 2.45% MYGA 8: 2.55% MYGA 9: 2.65% MYGA 10: 2.75%	CA, CT, FL, ND, NJ, NY					

SAGICOR	LIFE IN		ng business to So that the product							
FIXED PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission				States NOT Available
Milestone	\$15,000	PENALTY FREE WITHDRAWALS	7 year	15 days to 90	Υ		Paper Ap	plications		AK, CT, ME, MT,
MYGA	GA Gamma Gamma	years		Ages	0-80	81-85	86-90	NY, VT 4-year N/A in:		
					7 Year	2.10%	1.60%	0.85%	DE, DC, FL, MT, ND, SD	
		is provided 45 days in advance of the start of the penalty-free window period. During the "window" a full or partial withdrawal may be taken without surrender charge or market value adjustment. If no	4 year (9, 8, 7, 6)			6 Year	2.00%	1.35%	0.75%	
		withdrawal or a partial withdrawal is taken, the initial 3 or 5 year guarantee period will automatically renew with the then-current guarantee interest rate subject to surrender charge and market value	3 year (9, 8, 7)			5 Year	2.00%	1.25%	0.75%]
		adjustment. A 3 year guarantee period may be renewed a second time. After the initial 7 year guarantee period, the second 5 year guarantee period, or the third 3 year guarantee period, renewals	(9, 6, 7)			4 Year	1.50%	0.85%	0.50%]
		article period, the second 5 year guarantee period, or the third 5 year guarantee period, renewals are on an annual basis at the then-current guarantee interest rate and withdrawals may be taken at any time without a surrender charge or market value adjustment.				3 Year	1.35%	0.85%	0.60%	

E-Applications							
Ages	0-80	81-85	86-90				
7 Year	2.60%	2.10%	1.35%				
6 Year	2.50%	1.85%	1.25%				
5 Year	2.50%	1.75%	1.25%				
4 Year	2.00%	1.35%	1.00%				
3 Year	1.85%	1.35%	1.10%				

SENTINEL SEC	CURITY LI	FE (SSL)								
INDEXED	Minimum Premium	Withdrawal Provisions			Surrender Charges	Issue Ages	MVA Y=Yes N=No	Comm	States Not Available	
Personal Choice	Min: \$2,500 Max: \$1,000,000	Required Minimum Distribution Preferred 10% Free Withdrawal Terminal Illness/Nursing Home Care 72(t) Free Withdrawal Death Benefit Feature Accumulated Interest Withdrawal	5 Year 0.16% 0.08% 0.15% 0.05% 0.35%	7 Year 0.16% 0.08% 0.15% 0.05% 0.35% 0.08%	10 Year 0.16% 0.08% 0.15% 0.05% 0.35% 0.08%	8%, 8%, 7%, 6%, 5%, 5%, 5%, 5%, 5% 5%	0-85	Y	10 Year 0-80: 2.75% 81-90: 2.00% 5 & 7 Year 0-80: 2.25% 81-90: 1.50%	AK CT DC MA ME MI MO NH NJ NY PR TN VA VI VT WA WI WV

SILAC LIFE INSURANCE COMPANY									
MULTI-YEAR PRODUCTS	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Commission	States Not Available		
Secure Savings	Min: \$10,000 Q&NQ Max: \$500,000 (Larger amounts will be considered with Home office Approval)	In the first policy year, the greater of credits interest only or RMD may be withdrawn. In the second policy year and after, the greater of 5% Penalty Free Withdrawal, Accumulated Interest or RMD may be withdrawn. Death Benefit is Equal to the Account Value Accumulated interest may be withdrawan An MVA applies to a full surrender or to any partial surrender to which a surrender charge applies. An MVA can either decrease or increase the amount received from a surrender or excess withdrawal. It does only apply during the 30-Day Window.	2 Year (9,8) MO - (8.1, 7.2) 5 Year (9,8,7,6,5) MO - (8.1, 7.2, 6.3, 5.4, 4.5)	18-90	Y	2 Year 0-80: 1.25% 81-90: 1.00% 5 Year 0-75: 2.00% 76-80: 1.75% 81-90: 0.75%	MN, NJ, NY		
Secure Savings Elite	Min: \$10,000 Q&NQ Max: \$500,000 (Larger amounts will be considered with Home office Approval)	There is a rate reduction for Riders with the Secure Savings ELITE 5% penalty free withdrawals = 0.06% RMD Distribution rider = 0.10% Accumulated Interest Rider = 0.06% An MVA applies to a full surrender or to any partial surrender to which a surrender charge applies. An MVA can either decrease or increase the amount received from a surrender or excess withdrawal. It does only apply during the 30-Day Window.	2 Year (9,8) MO - (8.1, 7.2) 5 Year (9,8,7,6,5) MO - (8.1, 7.2, 6.3, 5.4, 4.5)	18-85	Y	2 Year 0-80: 1.25% 81-85: 1.00% 5 Year 0-75: 2.00% 76-80: 1.75% 81-85: 0.75%	CA, MN, MD, MA, NJ, NY, OR, PA, VA, WA		

THE STANDARD LIFE (TSL)								
INDEXED	Minimum Premium	Withdrawal Provisions	Surrender Charges	Issue Ages	MVA Y=Yes N=No	Comm	States Not Available	
Focused Growth Annuity 3	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Interest only withdrawals after 30 days. During the first 30 days of each subsequent surrender charge period, clients can withdraw some of all of the funds without a surrender charge or MVA. The Standard will waive surrender charges for: • First 30 days of each subsequent surrender charge period • Payments of interest earnings • Required minimum distributions • Terminal conditions • Nursing home residency • Death benefts • Annuitization	3 Years 9.40%, 8.50%, 7.50%	0-93	Y	Age 0-80: 1.50% Age 81-85: 0.75% Age 86-90: 0.50% Age: 91-93: 0.50%	NY	
Focused Growth Annuity 5	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Interest only withdrawals after 30 days. During the first 30 days of each subsequent surrender charge period, clients can withdraw some of all of the funds without a surrender charge or MVA. The Standard will waive surrender charges for: - First 30 days of each subsequent surrender charge period - Payments of interest earnings - Required minimum distributions - Terminal conditions - Nursing home residency - Death benefts - Annuitization	5 Years 9.40%, 8.50%, 7.50%, 6.50%, 5.50%	0-93	Y	Age 0-80: 2.00% Age 81-85: 1.00% Age 86-90: 0.77% Age: 91-93: 0.77%	NY	
Focused Growth Annuity 7	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Interest only withdrawals after 30 days. During the first 30 days of each subsequent surrender charge period, clients can withdraw some of all of the funds without a surrender charge or MVA. The Standard will waive surrender charges for: • First 30 days of each subsequent surrender charge period • Payments of interest earnings • Required minimum distributions • Terminal conditions • Nursing home residency • Death benefts • Annuitization	7 Years 9.40%, 8.50%, 7.50%, 6.50%, 5.50%, 4.50%, 3.50%	0-90	Y	Age 0-80: 2.00% Age 81-85: 1.00% Age 86-90: 0.77%	NY	
Focused Growth Annuity 10	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Interest only withdrawals after 30 days. During the first 30 days of each subsequent surrender charge period, clients can withdraw some of all of the funds without a surrender charge or MVA. The Standard will waive surrender charges for: • First 30 days of each subsequent surrender charge period • Payments of interest earnings • Required minimum distributions • Terminal conditions • Nursing home residency • Death benefts • Annuitization	10 Years 9.40%, 8.50%, 7.50%, 6.50%, 5.50%, 4.50%, 3.50%, 2.50%, 1.50%, 0.50%	0-80	Y	Age 0-80: 3.00%	NY	
Multi-Choice 3	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Standard will waive surrender charges for:	3 Years 9.40%, 8.50%, 7.50%	0-93	Y	Age 0-80: 5.00%	NY	
Multi-Choice 5	"Min: \$15,000" "Max: \$1,000,000 (greater amounts may be possible if pre-approved before you submit an application) "	Standard will waive surrender charges for:	7 Years 9.40%, 8.50%, 7.50%, 6.50%, 5.50%, 4.50%, 3.50%	0-90	Y	Age 0-80: 2.5% Age 81-85: 1.25% Age 86-90: 1.0% Age 91-93: 0.9%	NY	