

**BRACE YOURSELVES!**  
**WE HAVE SOME EXCITING NEWS!!**

» EARN UP TO AN EXTRA «  
**1% OF COMMISSION!**

**You read that right!** Starting **July 15th**, you can earn additional commission on all SILAC® FIA products!

**What qualifies: All Teton, Denali & Vega FIAs!**

Total Issued Premium Amount	Additional Commission
\$0 - \$299,999	0.00%
\$300,000 - \$599,999	<b>0.50%</b>
\$600,000+	<b>1.00%</b>

The additional commission will be paid at the end of each month based on total issued premium. Split cases are permitted. The issued premium allocated to each producer for qualification purposes will match the agreed percentage split. Excludes free looks and cancellations. All charge-back rules apply and all decisions by SILAC® are final. SILAC® Annuities are products of the insurance industry and are not guaranteed by any bank, nor insured by FDIC or NCUA/NCUSIF. Not a deposit. Not insured by a federal government agency. Withdrawal charges, interest recovery & market value adjustment may apply to withdrawals made during the withdrawal charge period. Restrictions apply. May only be offered by a licensed insurance agent. SILAC® is licensed as SILAC Life Insurance Company in the state of California, license #6244-8.



# >> **ADDITIONAL COMMISSION GUIDELINES** <<

Starting **July 15th**, writing agents can earn additional commission on all SILAC® FIA products!

Total Issued Premium Amount	Additional Commission
\$0 - \$299,999	0.00%
\$300,000 - \$599,999	<b>0.50%</b>
\$600,000+	<b>1.00%</b>

**Who earns the additional commission?** The additional commission will be paid by SILAC to the writing agent. For an LOA agent, the additional commission will be paid to the LOA agent's direct upline who will then be responsible for paying the writing agent.

**What premiums count?** All **initial premiums** with issue dates on or after 7/15/2022. In addition, all **additional premiums** received on or after 7/15/2022 - regardless of the issue date - will qualify.

**When will the additional commission be paid?** SILAC will calculate the additional commission earned at the end of each month and will pay the additional commission by the end of the following month. For example, additional commission earned in the month of July will be paid by the end of August.

**Do I have to requalify for the additional commission each month? No!** SILAC looks at total premium issued since 7/15/2022. Please see the below example:

Date Range	Total Issued Premium	Additional Commission %	Additional Commission \$
7/15/2022 – 7/31/2022	\$250,000	0.00%	\$0
7/15/2022 – 8/31/2022	<b>\$350,000</b>	<b>0.50%</b>	<b>\$1,750</b>
7/15/2022 – 9/30/2022	<b>\$700,000</b>	<b>1.00%</b>	<b>\$5,250*</b>

\*Total additional commission earned is equal to \$700,000 x 1.00% = \$7,000. \$1,750 has already been paid, so the additional commission check would be \$5,250.

**Do chargebacks apply?** Yes. Chargebacks that occur for premiums that qualified for additional commission will apply.

**When does the special end?** No end date has been announced at this time. SILAC reserves the right to end the additional commission at any point and will provide proper and timely notification to all Agents and IMOs.

**Can the agent earn double Tanzania credits and additional commission? They sure can!** If the premium qualifies for double Tanzania credits and additional commission, then the agent will earn both. **It's a great time to be a SILAC agent!**