

Sales contest runs from July 1 - September 30



National Guardian Life Insurance Company's (NGL) Ready, Set, AssetGuard Sales Contest

RACING RULES: Earn \$100 per \$10,000 in total volume issued.*

VICTORY LAP: Earn 50% bonus when total volume issued during contest period is \$50,000 - \$90,000** or; double your bonus when total volume issued during contest period is \$100,000 or more!**

10K	50K	100K
Earn \$100!	Earn 50% Bonus!	Earn 100% Bonus!
for every \$10K in volume issued	(Example) \$50K in total volume means \$500 + \$250 bonus = \$750 for You!	(Example) \$100K in total volume means \$1,000 + \$1,000 bonus = \$2,000 for You!

Contest Rules

- Volume (face) amount is calculated on NGL AssetGuard production, net of not-takens.
- Producer must be actively writing at time of award and have no debt balance.
- To receive an award, all qualifying policies must be in good standing and no prorated payments will be made.
- Award recipient will be contacted by NGL and receive a 1099 for the full value of the award.
- NGL will be the final interpreter of the rules and guidelines of this contest and reserves the right, in its sole discretion, to cancel and change the incentive program rules at any time.
- Only producer's personal volume will be applied toward contest total and awards are non-negotiable.
- *Paid following the end of each contest month.
- **Paid quarterly following the end of the contest period.



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