



It's here: Medica's Medicare Supplement bonus program

We're excited to announce a bonus program for our Medicare Supplement plans in Iowa, Nebraska, North Dakota, and South Dakota. Earn up to \$700 and take advantage of our new lower premiums. This program begins with new business sales effective **June 1 – Oct. 1, 2022**. You can earn:

- \$500 total for the first five underwritten, active (premium paying) policies
- \$200 total for the first five open enrollment, active (premium paying) policies

Additional guidelines:

- Applicable to Medicare Supplement sales in Iowa, Nebraska, North Dakota, and South Dakota
- Applicable to policies with effective dates of 6/1/22 through 10/1/22
- Must have five active, paid policies in either category to qualify
- Earn up to \$700 maximum payment
- Bonus will be paid after the fifth policy has been effective, active and paid for 90 days
- Excludes guarantee issue and under age 65, disability business
- All policies eligible for bonus must be paid in force and active with premium paid at time of bonus payout
- Bonus paid/accumulates at the agent level (not agency level)
- Agent must be actively licensed and appointed and remain in good standing with Medica
- All decisions by Medica regarding the program and its cancellation are final
- Excludes current Medica Medicare Supplement policyholders that make plan changes during the bonus period
- All state/federal guidelines apply

We're here to take care of you and your clients:

- Serving 1.5 million members
- Nonprofit insurance company serving 12 states across America
- Leader in the Medicare market
- More than \$4 billion in annual revenue
- Dedicated and knowledgeable broker experience team