

Seating for two now available...

ON THE RIVIERA  
*Maya*

April 16-22 2023



OLD SURETY LIFE  
*presents*



SECRETS AKUMAL

Announcing our upcoming Old Surety Life **ALL-INCLUSIVE** Agent Trip to the award winning **Secrets Akumal** on the Mexican Riviera! Secrets Akumal is ideally located in the heart of the Riviera Maya along the famed white sand beaches and calm, clear waters of Akumal. This brand new, adults only resort offers a truly magical Unlimited Luxury experience starting with 434 elegant suites, many with stunning ocean views, an expansive infinity pool along with 11 smaller pools, all located nearby the centuries old Mayan sites of Tulum and Coba. Indulge in 24 hour room service, daily refreshed mini bar, limitless gourmet dining and top-shelf spirits, six à la carte restaurants, one international buffet, café and a grill, seven bars and lounges, pool and beach wait service, nightly entertainment and more. Enjoy the natural beauty of Akumal, which means "Place of Turtles" in Mayan, by snorkeling off the coast, visiting nearby underwater rivers, or simply basking on the pristine beach, or all of it! The possibilities are endless, a whole new world awaits, so join Old Surety at the all new Secrets Akumal!

**ELIGIBLE FOR ROLLOVER CREDIT\***

\*See following page for complete rules and details



# Secrets Akumal

## ON THE RIVIERA

# Maya



with **OLD SURETY LIFE** April 16-22 2023

1. Qualification period runs January 1, 2022 thru December 31, 2022. Trip will take place April 16-22 2023.

2. Parameters:

- ◆ Agents with \$65,000 in production credits during the qualification period will qualify for the trip for agent and 1 guest.
- ◆ Agents with \$75,000 in production credits during the qualification period will qualify for the trip for agent and 1 guest and airfare for one.
- ◆ Agents with \$85,000 in production credits during the qualification period will qualify for the trip for agent and 1 guest and airfare for both.

3. Medicare Supplement products earn 100% of Issued Annualized Premium (IAP) for production credit.

4. Insurance application must be signed between January 1, 2022 through December 31, 2022 and issued by February 1, 2023.

5. Business must be in force when eligibility is being determined.

6. The 2021 OSL Insurance Company Incentive Trip is subject to all applicable federal, state and local laws and regulations. Void where prohibited by law.

7. Agent's policyholder book of business must demonstrate the ability to achieve and maintain a minimum of 70% retention during the contest period. OSL calculates retention by dividing active/issued.

8. Internal conversions of current OSL policyholders do not count toward qualifying.

9. Cost of trip will count toward earnings, will be taxed accordingly and is not redeemable for cash.

10. Trip is for qualifying agent and one adult guest (21 years or older). Children are not allowed as guests unless approved by OSL.

11. Trip is not transferable, nor can it be rescheduled or substituted.

12. Agents can qualify for this trip only once. Contact your upline to determine eligibility.

13. OSL Insurance Company and its affiliates hold no liability during the qualification period or the trip itself.

14. OSL Insurance Company reserves the right to revise the qualification rules (including qualification based on agent's time of appointment) at any time without notice and also reserves the right to terminate the promotion. Location, dates and hotel are subject to change at OSL's discretion.

15. Agent must be in good standing with OSL Insurance Company and not violate the terms of the Agent Agreement.

16. Agent production numbers shown in other sources may include production and/or other products that do not qualify for this trip.

17. Only business personally produced by the agent counts toward personal production credit.

18. OSL Insurance Company will make all determinations regarding the trip, including but not limited to, whether an agent is qualified. OSL Insurance Company's decisions will be final and conclusive.

19. Agents and their guests will be responsible for acquiring passports before the trip if applicable.

20. Rollover Credit: Agents are now eligible to receive rollover production credit for business written and issued during 2021 which will be applied to the qualification requirements for the 2023 agent trip. The following guidelines apply:

1. Agents registered for the 2022 trip are not eligible for the 2021 rollover credit.

2. If you did not qualify for the 2022 trip, business written and issued during 2021 will roll over as follows:

a. 50% of your 2021 written and issued annualized new business will be credited for the 2023 trip qualification. Max rollover credit not to exceed 30K.

b. Any rollover credit production must be active and in force as of December 31, 2022.

c. Internal conversions will not be counted.