

2023  
NORWEGIAN CRUISE

# 2023 AGENT INCENTIVE TRIP

*LIBERTY BANKERS INSURANCE GROUP |  
MEDICARE SUPPLEMENT*

## MEDICARE SUPPLEMENT QUALIFICATION

Must meet the definition of Qualified Agent.

Net Issued Premium during the qualification period that totals \$150,000 or greater of paid annualized premium.

Agents may elect to roll 40% of their 2022 Net Issued Premium forward into the following trip qualification year in lieu of attending this trip.

## QUALIFICATION TERMS

**Qualified Agent** means an appointed & licensed agent who is active with the company and who has placed at least five policies in the quarter preceding the trip and who does not have a debit balance with the company.

**Net Issued Premium** includes all issued and paid annualized premium less those not-taken and canceled.

**Important:** Any deviation from the conference program is at the qualifier's expense and subject to availability. All additional travel expenses must be paid in full by the participant prior to the conference. The Home Office may, if necessary, amend the rules governing qualification requirements for the Agent Incentive Trip during the qualification period, including the trip location.

All Home Office decisions are final.



## Qualification Period:

**January 1 - December 31, 2022**

**Trip Dates: July 22 - 29, 2023**



For Agent Use Only. Notice: The business of insurance is a regulated industry and subject to future regulatory changes. Trip Qualification and Event Details are subject to change at the sole discretion of Liberty Bankers Insurance Group.