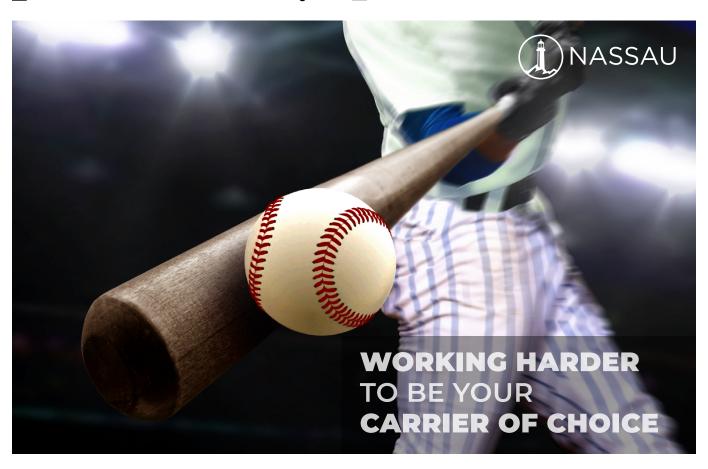
# GET IN THE GAME WITH NASSAU FIXED INDEXED ANNUITIES

# 50 BPS PRODUCER COMMISSION SPECIAL<sup>1</sup>

- ✓ Nassau Growth Annuity®
- ✓ Nassau Personal Income Annuity®
- **✓** Nassau Personal Protection Choice®
- **✓** Nassau Personal Retirement Choice®



Nassau's diversified FIA lineup truly offers the income, protection and accumulation potential options your clients seek. It's an all-star package that can help provide more certainty in an uncertain environment.

- Nassau Growth Annuity accumulation focused with liquidity and lifetime income options
- Nassau Personal Income Annuity secure lifetime income based on your client's time horizon
- Nassau Personal Protection Choice

   protection when it's needed most –
   with optional Income, Care and Family

   Protection Benefit riders<sup>2</sup>
- Nassau Personal Retirement Choice up-front premium bonus with optional quaranteed lifetime income rider<sup>2,3</sup>

Applications must be signed from June 14, 2021 to July 31, 2021 and issued by Sept. 30, 2021 with Nassau's Preferred Distribution Partners.<sup>1</sup>

# **WORKING HARDER** TO BE YOUR **CARRIER OF CHOICE**

## **OUR CORE VALUES**



We get things done



We are supercharging our legacy



We are committed to our customers



Day in and day out, we work hard to be your carrier of choice



### **Important Notes**

- 1. FIA commission special excludes business submitted in AR, AZ, DE, IA, ID, MA, MI, OH, and RI and includes Nassau Growth Annuity applications signed from May 17, 2021 to July 31, 2021 and issued by Sept. 30, 2021. Program excludes free looks and cancellations. Commission special only applies to business issued with Nassau's Preferred Distribution Partners. Contact your IMO for more details. All bonuses subject to a detailed quality of business review prior to payment. All decisions by Nassau are final.
- 2. Riders are elected at contract issue, subject to state availability, and involve an additional fee that is deducted annually from the contract value. See Rider Disclosures for details.
- 3. Products offering a bonus may offer lower crediting rates than non-bonus products which over time may or may not offset the value of the bonus. Bonus is not available for immediate withdrawal. See Product Disclosure for details.

### Disclosure

#### FOR PRODUCER USE ONLY. NOT FOR USE WITH THE GENERAL PUBLIC AS SALES LITERATURE.

Product features, rider options and availability may vary by state. Guarantees are based on the claims-paying ability of the issuing company. Product sales must be appropriate based on a comprehensive evaluation of the customer's financial situation, needs, and objectives. Nassau does not provide financial, investment or tax advice or act as a fiduciary in the sale or service of its products.

Nassau Growth Annuity (19FIA3, ICC19FIA3, 19GLWB3, 19ECH), Nassau Personal Income Annuity (19FIA, ICC19EIAN, 19ISN, 19GLWB2), Nassau Personal Protection Choice (19FIA, ICC19EIAN,19RN, 19GLWB2, 19GMDB-S.1, 19EWB) and Nassau Personal Retirement Choice (19FIA, ICC19EIA, 19ISB, 19GLWB2) single premium fixed indexed annuities are issued by Nassau Life and Annuity Company (Hartford, CT). In California, Nassau Life and Annuity Company does business as "Nassau Life and Annuity Insurance Company." Nassau Life and Annuity Company is not authorized to conduct business in MA, ME and NY, but that is subject to change. Nassau Life and Annuity Company is a subsidiary of Nassau Financial Group.