



## Get ready—in 2022 we'll be jammin' in Jamaica at the Hyatt Ziva Rose Hall in Montego Bay!

As our celebrated guest, you'll indulge in a five-day escape to the idyllic city of Montego Bay. Also known as "MoBay," this tropical paradise boasts glistening beaches, clear blue skies, lush mountains and leisurely relaxation.

At the all-inclusive Hyatt Ziva Rose Hall, you'll enjoy true Jamaican hospitality. This exquisite resort features stunning views, modern suites, peaceful infinity and lagoon-style pools, and unlimited gourmet dining.

**MAKE THE MOST OF EVERY OPPORTUNITY TO JOIN US  
AT THE 2022 WASHINGTON NATIONAL SALES CELEBRATION!**

## Qualifications

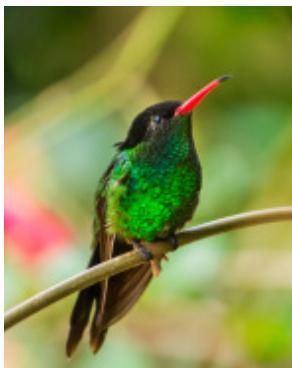
Life and supplemental health NAP\*  
January 1, 2021–December 31, 2021

Agent \$135,000

Agency/manager \$500,000

Independent partner \$1,000,000

\*Production credits are not issued for annuity business.



**SAVE THE DATE: MARCH 20-24, 2022**

Call (888) 266-6002 for full details and sales support!





## Washington National Sales Celebration

Montego Bay, Jamaica

March 20-24, 2022



### Official Rules

- Qualifiers will earn an invitation to the 2022 Washington National Sales Celebration by exceeding the minimum qualification criteria.
- This incentive applies to all applications issued and paid between January 1 and December 31, 2021.
- Partners/managers may qualify on personal NAP if they do not qualify with team NAP. Recognition is based on qualification level.
- No cash reimbursements or alternate awards will be made in lieu of attending.
- Policies written on agents' family members do not count toward convention credit.
- Qualification is nontransferable.

### Definitions

**Life NAP:** First-year paid annualized modal premium (i.e., minimum premium) plus any pour-in premium up to commission target premium on external 1035 exchange money.

**Supplemental health NAP:** First-year paid annualized modal premium minus not-takens.

*Washington National reserves the right to extend, terminate or modify this incentive program at any time. Agents must be in good standing at the time of the trip, including business persistency at or equal to the national average, and must receive a written invitation to the trip. The incentive applies only to qualifying distribution partners. The value of an incentive trip for you and your guest along with any gift or prize you may receive will be treated as taxable compensation.*

*For agent information only. This material should not be distributed to the public or used in any solicitation.*

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**WashingtonNational.com**

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(02/21) 200584  
SC22-FS-QUALS

