



12.5% CASH BONUS ON MEDICARE SUPPLEMENT BUSINESS

Earn Even More on Your Plan N Business

Produce at least \$30,000 of annualized Medicare Supplement premium between March 1, 2021 and August 31, 2021. First premium payment for each qualifying policy must be applied during the qualification period and 70% of applications must be underwritten. Bonus payments will be based on the following:

\$30,000 and above =

- 15% Bonus payout on Plan N
- 15% Bonus payout on all Plans in MN
- 12.5% Bonus payout on all other Plans

Americo and Great Southern Life Med Sup production can be combined. Disability and Guaranteed Issue policies are excluded. Medicare Supplement production will be counted at 100% of paid annualized first-year premium. Bonus payments will be made in June and September during the qualification period.

TURN YOUR BUSINESS INTO SUMMER CASH

Meet the UFirst Rewards requirements by May 31, 2021 and receive a bonus check in June! Make even more money by continuing to write business and get an additional bonus check on any new qualifying business in September.

TOP 5 BONUS

We will be recognizing our Top 5 Med Sup UFirst qualifiers each qualification period with an additional bonus:

1st Place = \$5,000 Bonus	2nd Place = \$4,000 Bonus	3rd Place = \$3,000 Bonus
4th Place = \$2,000 Bonus	5th Place = \$1,000 Bonus	

Applications must be paid between March 1, 2021 through August 31, 2021. Guaranteed Issue and Disability policies and controlled business (immediate family members or internal replacements) do not qualify for the bonus payment. Missouri business is excluded, due to a Missouri-specific UFirst Rewards bonus program. Medicare Supplement Call Centers are excluded from this contest. Bonus payment will be made to the writing agent only. Agents must be in good standing with Americo at the time of payout. Americo, at its sole discretion, reserves the right to modify, change, or cancel this promotion at any time. Americo is the brand name for insurance products issued by the subsidiary insurance companies Americo Financial Life and Annuity Insurance Company (AFL) and Great Southern Life Insurance Company (GSL). Policies are underwritten by AFL and/or GSL, Kansas City, MO, and may vary in accordance with state laws.