



United National Life's AEP BONUS PROGRAM

For qualified Shield Series Products: **Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0** applications submitted between **October 15, 2020 and January 15, 2021.***

Submit 10-24 Applications During AEP

Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 Bonus

\$20
per application

For each Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 application submitted, signed and dated within the qualification period.

- To receive the \$20 per application payout, you must submit a **minimum of 10** UNL Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 applications **during AEP**.
- Policies must also be effective, issued and inforce as of January 31, 2021 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2021.

Submit 25-49 Applications During AEP

Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 Bonus

\$40
per application

For each Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 application submitted, signed and dated within the qualification period.

- To receive the \$40 per application payout, you must submit **25 or more** UNL Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 applications **during AEP**.
- Policies must also be effective, issued and inforce as of January 31, 2021 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2021.

Submit 50+ Applications During AEP

Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 Bonus

\$60
per application

For each Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 application submitted, signed and dated within the qualification period.

- To receive the \$60 per application payout, you must submit **50 or more** UNL Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 applications **during AEP**.
- Policies must also be effective, issued and inforce as of January 31, 2021 to qualify.
- Bonus payments will be calculated and distributed no later than March 1, 2021.

FOR AGENT USE ONLY - Cannot be distributed to the public or used in any consumer solicitation. *Must submit a minimum of 10 UNL Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 applications to qualify between 10/15/2020 and 1/15/2021. Short-Term Home Health Care Shield, Hospital Indemnity Shield, Dental/Vision Shield, Cancer and Cancer Shield 2.0 applications can be combined in order to meet the application minimum and accumulate during AEP. UNL will pay the per application bonus on qualifying business on applications submitted, signed and dated between October 15, 2020 and January 15, 2021. All applications must be received at the home office no later than 1/25/21 and must be effective, issued, paid and inforce on 1/31/2021 to qualify. Bonus excludes any hospital indemnity, cancer and short-term care internal replacements. Payouts will be processed no later than March 1, 2021. UNL has the exclusive right to change the program rules and payout amounts. Participation is based on meeting production minimums and the agent must be in good standing with UNL and comply with all state insurance rules and regulations. Split cases are not eligible. Business written on self or immediate family members will not count toward qualifying production. Premiums under \$15 monthly EFT or \$180 annually do not count toward qualifying production. Qualifiers must maintain a minimum persistency on qualifying business.