

SENTINEL
2021 SUCCESS SUMMIT

FLORENCE & VALLETTA
ITALY MALTA

Trip Dates: April 30, 2021 - May 6, 2021*
Contest Period: March 5, 2020 - February 28, 2021



Qualification details:

TOP 10
Health & Life Agents **

TOP 25
Annuity Agents **

TOP 5
FMOs/IMOs

Agent Production Requirements

Health & Life Agents – Minimum of 80,000 credits

Annuity Agents – Minimum of 100,000 credits

FMO/IMO Production Requirements

Minimum of 500,000 credits

Annual Premium:

- 100% Final Expense Only
- 70% Medicare Supplement Only
- 100% Combo Application
- Annuity - 5% (max 15,000 production credits per case)

Credits awarded per issued application



***TRAVEL DATES SUBJECT TO CHANGE. SUCCESS SUMMIT SUBJECT TO POSTPONEMENT OR CANCELLATION DEPENDING ON CIRCUMSTANCES OF THE GLOBAL HEALTH CRISIS.**

****MUST MEET MINIMUM PRODUCTION REQUIREMENTS.**

Qualification Requirements: Applications submitted within qualification period (03/05/2020 - 02/28/2021) must be issued by 03/04/2021. Agents may qualify under either Life and Health or Annuity only, not both. Individual production only, LOA agents cannot be combined under a single agency. Producer must be in good standing to qualify and have an active contract on the date of departure. Premium lapses occurring during the qualification period will be deducted from gross premium credits. Sentinel is unable to substitute awards in lieu of attendance. Sentinel may change qualifications and dates due to unforeseen circumstances.