

OESTINATION: ANY WHERE



PP19-BK-RULES

Win your Passport to Paradise!

Picture your dream destination or ultimate experience...

Whether you see yourself sunning in the Caribbean, hiking in South America, sightseeing in New York City, touring wine country in Napa Valley, hitting the links in Pebble Beach, going to the Superbowl, or another special adventure, it's time to indulge your wanderlust!





Win one of ten prizes!

We'll make it easy—with a minimum of **\$25,000 Personal Production** NAP between **June 1 and December 31, 2019** you will be entered in a drawing to win a **travel voucher** to the destination of your choice:

- One \$25,000 travel voucher
- One \$15,000 travel voucher
- One of eight \$5,000 travel vouchers



Early bird drawing: WIN \$2,000 CASH IN SEPTEMBER!

» Production period: June 1–August 31, 2019
» Same qualification rules as main program

ENJOY SPECIAL PERKS WITH YOUR PASSPORT TO PARADISE:

- » Travel without the hassle! You pick the destination and travel dates; we'll handle the arrangements.
- » Flexibility! You can use a large travel voucher for multiple vacations.
- » Go anytime! Vouchers are valid for 5 years.



THE MORE YOU PRODUCE, THE GREATER YOUR CHANCES TO WIN!

- » \$25,000 personal production NAP = one entry into the drawing.
- » For every \$10,000 over the initial \$25,000 that you produce, you receive an additional entry.
- » No maximum amount of entries.

WASHINGTON NATIONAL SALES INCENTIVE RULES AND DETAILS:

- Campaign production period: June 1-December 31, 2019
- Campaign awards: 10 vouchers for two + \$1,000 per couple spending money, trip funds to be held with Van Zile; funds must be used for a trip.
 - One trip worth \$25,000
 - One trip worth \$15,000
 - Eight trips worth \$5,000 each
- Winners announced in a drawing to be held January 2020.

QUALIFICATIONS:

- Minimum of \$25,000 in Personal Production NAP between June 1 and December 31, 2019.
 - At \$25,000, the agent receives a single (one) entry into the drawing
 - For every \$10,000 over the initial \$25,000 the agent produces, the agent gets an additional entry into the drawing, no maximum amount of entries.
- Business must be submitted under your agent number to gualify.

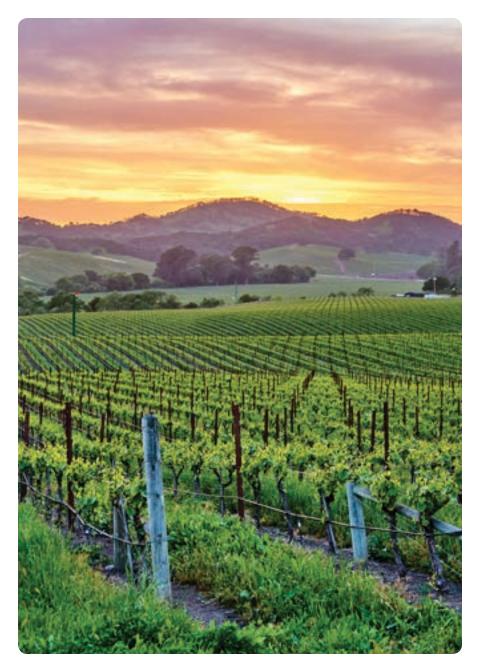


Call Washington National sales development today for more details: (888) 266-6002.

PASSPORT TO Paradise

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OFFICIAL RULES:

Qualifiers will receive an entry, for each level of qualification met, in the one-time drawing for a chance to win a travel voucher in the amount of \$5,000, \$15,000 or \$25,000.

This incentive applies to all applications issued and paid between June 1 and December 31, 2019.

Should the price of the trip purchase exceed the amount awarded, winner will be responsible for balance.

No cash reimbursements or alternate awards will be made.

This incentive does not qualify you for the annual convention trip.

Policies written on agents' family members do not count toward qualification credit.

Qualification is nontransferable.

NAP DEFINITIONS:

LIFE: First-year paid annualized modal premium (i.e., minimum premium) plus any pour-in premium up to commission target premium on external 1035 exchange money.

SUPPLEMENTAL HEALTH: First-year paid annualized modal premium minus not-takens.

Washington National reserves the right to extend, terminate or modify this incentive program at any time. Agents must be in good standing at the time of the drawing, including business persistency at or equal to the national average. The incentive applies only to qualifying distribution partners. The value of an incentive for you and your guest along with any gift or prize you may receive will be treated as taxable compensation.

For agent information only. Policies and benefits subject to state availability. This material should not be distributed to the public or used in any solicitation.

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