

THE
MAUI
ISLE

Leave the Mainland.

GATHER YOUR MANA.



MARCH 2021

MUTUAL SALES LEADERS | MARCH 9-14, 2021

How can you get a chance to feel true aloha spirit? Place qualifying business with Mutual of Omaha during 2020 and become a Mutual Sales Leader—and join us to explore the wonders of Maui.

2020 Qualification Highlights | MEDICARE SUPPLEMENT AND DENTAL/VISION PRODUCTS

Qualification Period:

January 1 through December 31, 2020

- Business must be net issued between January 1 and December 31, 2020
- All issued policies must be placed and premium collected and received by Mutual of Omaha by January 15, 2021
- Qualifiers will be determined after January 25, 2021

Eligible Business:

Medicare Supplement and Dental/Vision products

Production Requirement:

275,000 production credits (based on net-issued business and measured in annualized new business premium)

| Product | Production Credit Per Dollar of ANBP |
|--|---|
| Medicare Supplement | 1 |
| Medicare Supplement internal or affiliate conversions/replacements | 0.5 (up to a maximum of 50,000 production credits) |
| Dental/Vision | 1 |

For complete details,

download a copy of the official qualification requirements at **MutualSalesLeaders.com**.