

Escape to the **WEST INDIES** with us.

Introducing Equitable's 2020 Agent Trip:

The Four Seasons Resort Nevis, West Indies



JUNE 2-6, 2020

**QUALIFYING PERIOD:
APRIL 1, 2019 – MARCH 31, 2020**

Qualification Requirements:

\$3 Million in paid annuity premium*

**A minimum of ten cases is required.*

Qualification is based on paid premium of the following products:

- Teton: 100%
- Secure Savings Elite: 100%
- Teton Bonus: 100%
- Secure Savings: 50%

No credit for non-annuity products



Only **annuity** policies considered paid during the qualification period will count toward paid premium.

Valid, updated passports are required to register and book airfare.

**Minimum of 10 paid cases. Qualifiers must have an active contract and must be in good standing with Equitable Life & Casualty at the time of the agent trip. Equitable Life & Casualty will be the sole authority in determining qualifying participants and reserves the right to determine qualifiers. Equitable reserves the right to modify the agent trip and to terminate paid premium credits towards the program at any time without notice. Split cases are permitted. The paid premium allocated to each producer for qualification purposes will match the agreed percentage split. Attendance is by invitation only. License-Only Agents are excluded. The qualifier must attend; no cash equivalent will be offered. The qualifier may bring a spouse or one adult guest to the agent trip.*

For agent use only.

PROUDLY PRESENTED BY:

